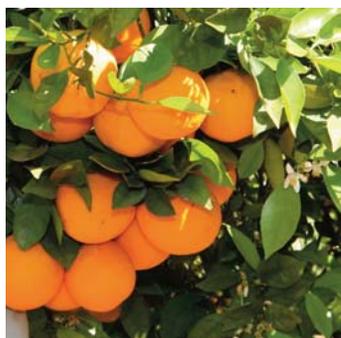




Cal Poly Pomona Foundation, Inc.



**2007-2008 / 2008-2009 BIENNIAL REPORT
CAL POLY POMONA FOUNDATION, INC.**



www.Foundation.CSUPomona.edu

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MESSAGE FROM THE CHAIR



I am pleased to present this Cal Poly Pomona Foundation, Inc. Biennial Report for the fiscal years 2007-08 and 2008-09. The Foundation is a pivotal partner with the university at a time when the university is facing daunting and unprecedented financial challenges. The Foundation continues working to generate new sources of revenue and become more efficient and cost-effective in providing critical support and services. The Foundation plays a major role in supporting the university and its faculty, staff and students. During the fiscal years 2007-08 and 2008-09, the Foundation proudly supported the university in many ways:

- Supporting the infrastructure cost for the Innovation Village Research Park.
- Subsidizing the administrative cost of sponsored programs, scholarship and campus programs.
- Providing commission payments to the university related to University Housing and Bronco Student Center.
- Funding close to \$1 million annually in designated gifts for specific university needs.
- Providing campus services through Foundation enterprise operations such as Bronco Bookstore, Dining Services, Kellogg West Conference Center and Lodge, University Village Apartments and the Farm Store at Kellogg Ranch.
- Financing and coordinating the faculty/staff housing program that includes 34 townhomes and 17 single family homes.
- Transferring significant capital assets from the Foundation to the university.
- Providing financial and in-kind support for various clubs, organizations, faculty/staff service awards, and various fundraising and special events.
- Employing the largest number of students on campus with a \$2.5 million annual payroll earned by hundreds of student employees.

Total support provided by the Foundation in fiscal year 2007-08 was \$8,151,031 and in 2008-09 was \$5,269,674.

The Foundation continues its efforts to demonstrate financial transparency by providing direct access to annual reports, annual A-133 reports, IRS form 990, Board of Director meeting minutes, business plans and budgets. The Foundation has a well-earned reputation as an exemplary auxiliary organization of the California State University system which speaks volumes of the support provided to the university.

J. Michael Ortiz, Ph.D.
President, California Polytechnic University, Pomona
Chair, Board of Directors, Cal Poly Pomona Foundation, Inc.



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Foundation in fiscal year
2007-08 was \$8,151,031
and in
2008-09 was \$5,269,674.



ABOUT US

Vision

To be the best ... an organization of employees must be committed to quality. Recognized as leaders and "award winners." An organization having the best business practices. An organization where service quality consistently exceeds customer expectations and financial performance consistently exceeds comparable industry standards. An organization with a stimulating and gratifying workplace where employees can achieve their full potential.

Mission

The Cal Poly Pomona Foundation, Inc., established in 1966, is an integral component of the educational mission of the university. In pursuit of this mission, the Foundation is a partner in the university community which includes students, faculty, staff, administrators, alumni and members of the larger community. The Foundation exists to provide the highest level of service and financial support while maintaining corporate fiscal integrity. The role of the Foundation is to provide convenient and appropriate goods and services at a reasonable price and to develop additional assets and resources for the university. The Foundation also promotes and celebrates the cultural diversity of the university, helps foster and maintain an effective learning environment to provide educational opportunities that reflects an institutional image of competence and quality, and encourages cooperative relations within the university community.

Excellence in service to the university is the highest priority of the Foundation. The Foundation accomplishes this by:

- Operating in a professional and conscientious manner.
- Continually updating its planning for the future and emphasizing the importance of quality and excellence.
- Promoting high standards of ethics, honesty, competency, and professionalism in all its employees.
- Developing and motivating employees to express an entrepreneurial spirit by using creativity, innovation, initiative and open communication.
- Maintaining its commitment to affirmative action, equal opportunity, and career development in a safe working environment.

The Cal Poly Pomona Foundation, Inc. is an equal opportunity, affirmative action employer. The Foundation subscribes to all state and federal regulations and prohibits discrimination based on sex, race, sexual orientation, national origin, handicap, marital status, age, religious creed, color, ancestry, medical condition, or veteran status. The Foundation hires only individuals lawfully authorized to work in the United States.

The Foundation operates as a public-benefit charitable-educational organization under the provisions of the California Revenue and Taxation Code, Section 23701(d) and the United States Internal Revenue Code, Section 501(c)(3). As a recognized auxiliary of the California State University, the Foundation conforms to the regulations established by the Board of Trustees of the California State University and approved by the California State Director of Finance as required by the California Education Code, Section 89900. The university administrative organization supervises the Foundation, as required by Title 5, California Code of Regulations, Section 42402.

HOW DO WE SUPPORT THE CAMPUS COMMUNITY?

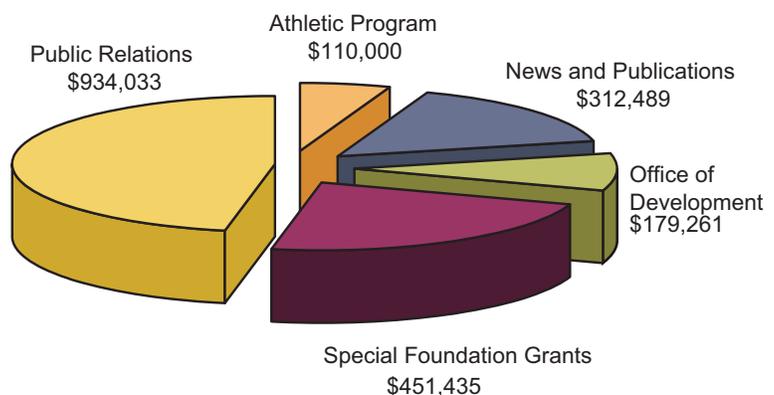


Cal Poly Pomona Foundation, Inc. is a self-supporting, nonprofit auxiliary organization recognized by the California State University System. Its sole purpose is to support the educational mission of the university by providing services, financial support and administrative assistance to the Cal Poly Pomona University community.

The Foundation is guided by a board of directors that represents all areas of the university and community and by the President of the university who is, by virtue of his position, also the chairperson of the Foundation board of directors. The Foundation manages, administers or acts as the fiscal agent for the university on a multitude of projects, commercial enterprises, grants, contracts, initiatives and campus programs and is the largest employer of students on the campus. Figures (right) are for fiscal years 2007-08 and 2008-09 unless noted otherwise.

Total Funds Expended

for Years Ended June 30, 2008 and 2009





Commercial Enterprise Operations

- Bronco Bookstore generates \$13 million in sales annually by maintaining competitive prices with an aggressive used book program. 48% of all textbook sales were for used books. In 2007-08 the bookstore bought back 65,000 books and paid students a total of \$1,800,000.
- Dining Services provides 22 venues on campus and routinely invests in master planning, building improvements, and quality brands for the campus community. Over 2,200 cases of beverage products, as well as other vendor donations annually support student clubs and organizations for their fundraising and event needs.
- Kellogg West Conference Center and Lodge provides 85 guest rooms and 12,000 sq. ft. of meeting space without any State funding assistance.
- University Village provides 1,300 students on-campus apartment housing at rates that are the lowest in the CSU.

Designated Gifts

- Athletics - \$110,000
- News and Publications - \$312,489
- Office of Development - \$179,261
- Special Foundation Grants - \$451,435
- University Public Relations - \$934,033

Faculty/Staff Housing Program

- 34 Fair Oaks Townhomes were built for faculty/staff. The Foundation's contribution as of June 30, 2009 was \$3,881,252.
- 17 existing single family homes were remodeled and made available for faculty/staff. The Foundation's contribution as of June 30, 2009 was \$4,198,184.

Innovation Village Research Park

- Foundation contributed \$5 million to fund the infrastructure of this 65 acre project. It administers the ground leases, oversees the development of the infrastructure and markets the complex.

Fiscal Administration of Grants, Contracts and Campus Programs

- Foundation staff provides the post-award fiscal administration of grants and contracts awarded to the university. The Foundation distributed indirect costs of \$914,819 and supported the Office of Research and Sponsored Programs by subsidizing their budgets in the amount of \$499,920. The Foundation provides subsidized administrative staff support of \$417,730.
- Interest earnings distributed to Campus and Scholarship Programs was paid in the amount of \$1,437,730.
- The Foundation provided subsidized administrative support for other program activities in the amount of \$471,534.

Commissions

- Bronco Student Center - \$99,672
- University Housing - \$749,494
- Vending Commissions to University Housing - \$5,018

Miscellaneous Foundation Donations and Contributions

- Administrative Donations - \$46,108
- Bookstore Gifts/Support - \$18,073
- Dining Services Gifts/Support - \$36,496
- Hot Dog Caper - \$39,374
- Kellogg West Parking for Collins College - \$239,640
- Faculty/Staff Service Awards - \$7,050
- Alumni Affairs Golf Tournament - \$1,000
- Principal Investigator Reception - \$2,750
- Athletics Partnership - \$7,000
- Transfer of fixed assets to University - \$5,837,924
- Village Support of CSO/Police Officer - \$311,086
- Support of So. Cal. Wine Tasting & Auction 2008 - \$5,000
- Faculty/Staff Café - \$47,219

Student Employment

- The Foundation is the largest employer of students at CPP.
- Approximately 740 students worked 223,000 hours earning \$2.5 million in wages annually.

BOARD OF DIRECTORS 2007-2008

NAME	TITLE	BOARD POSITION	COMMITTEE
Dr. J. Michael Ortiz	President, Cal Poly Pomona	Chair, Board of Directors	Executive
Dr. Edwin A. Barnes III	Vice President for Administrative Affairs & CFO	Ex-Officio Director	Finance & Investment (Chair), Personnel (Chair), Nominating
Dr. Debra Brum	Vice President, Instructional & Information Technology	Ex-Officio Director	Finance & Investment, Program
Dr. Douglas Freer	Vice President, Student Affairs	Ex-Officio Director	Program (Chair), Finance & Investment
Dr. Herman Lujan	Provost, Vice President Academic Affairs	Ex-Officio Director	Finance & Investment
Ms. Becky Pepping	President, Staff Council	Ex-Officio Director	Personnel, Executive
Dr. John Self	Chair, Academic Senate	Ex-Officio Director	Program, Executive, Nominating
Mr. Scott Warrington	Vice President for University Advancement	Ex-Officio Director	Finance & Investment
Mr. Chris Wyrick	President, ASI	Ex-Officio Director	Finance & Investment, Executive
Dr. Edward Hohmann	Dean, College of Engineering	Dean Director	Finance & Investment, Personnel, Executive
Dr. Charles Gossett	Chair/Professor, Political Science	Faculty Director	Finance & Investment, Personnel
Dr. Majed Muhtaseb	Professor, Finance, Real Estate & Law	Faculty Director	Finance & Investment, Program
Ms. Barbara Argo	President & CEO, Cal Poly Federal Credit Union	Staff Director	Program, Nominating
Ms. Cassandra Reyes	Administrative Support Coordinator, I&IT	Staff Director	Program
Mr. Adam Bell	Student	Student Director	Personnel
Ms. Brittany Yates	Student	Student Director	Program
Ms. Mei Lien Chang	Vice President, Topline Products & Trade Union International	At Large Director	Personnel
Mr. Lowell Overton	Broker/Owner Coldwell Banker Tri Counties Realty	Community Member	Audit
Mr. Oliver Santos	Chief Financial Officer, AC Martin Partners	Community Member	Finance & Investment, Executive
Mr. Andre Valencia-Dupret	President, Valencia-Dupret & Associates	Community Member	Finance & Investment

NON-BOARD COMMITTEE MEMBERS

Dr. Glenda Brock	Director, Ombuds Office		Audit (Chair)
Mr. Darwin Labordo	Associate VP for Finance & Administrative Services/Assoc. CFO		Finance & Investment, Audit
Ms. Sharon Reiter	Assoc. VP for HR Services		Personnel
Mr. Scott Deano	Student		Audit

BOARD OF DIRECTORS 2008-2009

NAME	TITLE	BOARD POSITION	COMMITTEE
Dr. J. Michael Ortiz	President, Cal Poly Pomona	Chair, Board of Directors	Executive
Dr. Edwin A. Barnes III	Vice President for Administrative Affairs & CFO	Ex-Officio Director	Finance & Investment (Chair), Personnel (Chair)
Ms. Debra Brum	Vice President, Instructional & Information Technology	Ex-Officio Director	Finance & Investment, Program
Dr. Marten denBoer	Provost, Vice President Academic Affairs	Ex-Officio Director	Finance & Investment
Dr. Douglas Freer	Vice President, Student Affairs	Ex-Officio Director	Program (Chair), Finance & Investment, Nominating
Ms. Sharon Roth	President, Staff Council	Ex-Officio Director	Finance & Investment, Executive, Nominating
Dr. Martin Sancho-Madriz	Chair, Academic Senate	Ex-Officio Director	Program, Executive, Nominating
Mr. Scott Warrington	Vice President for University Advancement	Ex-Officio Director	Finance & Investment
Mr. Jeff Weintraub	President, ASI	Ex-Officio Director	Finance & Investment, Executive
Dr. Edward Hohmann	Dean, College of Engineering	Dean Director	Finance & Investment, Personnel, Executive
Dr. Charles Gossett	Chair/Professor, Political Science	Faculty Director	Finance & Investment, Personnel
Dr. Majed Muhtaseb	Professor, Finance, Real Estate & Law	Faculty Director	Finance & Investment, Program
Ms. Becky Pepping	Buyer, Procurement & Support Services	Staff Director	Personnel
Ms. Cassandra Reyes	Administrative Support Coordinator, I&IT	Staff Director	Program
Ms. Mercy Daramola	Student	Student Director	Personnel
Ms. Lera Zelenskaya	Student	Student Director	Program
Ms. Mei Lien Chang	Vice President, Topline Products & Trade Union International	At Large Director	Program
Mr. Lowell Overton	Broker/Owner Coldwell Banker Tri Counties Realty	Community Member	Audit
Mr. Oliver Santos	Chief Financial Officer, AC Martin Partners	Community Member	Finance & Investment, Executive
Mr. James Priest	Associate, Best Best & Krieger, LLP	Community Member	Finance & Investment, Personnel

NON-BOARD COMMITTEE MEMBERS

Ms. Joice Xiong	Director of Internal Audits		Audit (Chair)
Mr. Darwin Labordo	Associate VP for Finance & Administrative Services/Assoc. CFO		Finance & Investment, Audit
Ms. Sharon Reiter	Assoc. VP for HR Services		Personnel
Mr. Scott Deano	Student		Audit

MANAGEMENT PERSPECTIVE

The Cal Poly Pomona Foundation, Inc. is a unique, multi-purpose auxiliary organization, designed to provide services and generate support for the university. It is led by the Executive Director and a team of directors that manages the day-to-day operations, provides business planning and delivers the services that support the university. The Board of Directors provides the policy and guidance for the Foundation.

Since 1966, the Foundation has been developing, growing and expanding its role. The management team utilizes long-range strategic planning, budgets and business plans that are coordinated with the university's master plan. To ensure that its plans are consistent with the needs of the university and customer demands, it also utilizes consultants that specialize in the various business aspects that the Foundation is responsible for. The use of consultants helps to confirm that the Foundation has taken the most prudent planning steps, tested itself against industry standards, minimized risks and considered unbiased third party analysis of its plans. Foundation directors and managers are encouraged to pursue their professional activities, be recognized leaders in their professional organizations and to implement the latest technologies and techniques to achieve excellence.

The Foundation is known for its financial strength as well as its high standards. At the close of fiscal year 2008-09, the Foundation's assets were nearly \$102 million and annual revenues topped \$64 million. Foundation management recognizes the scope and importance of its responsibilities to its stakeholders. It continues to practice transparency and a philosophy of having "no secrets, no surprises, no politics, no distractions, no confusion, no waste and no illusions" in all its business and support activities.





PAUL STOREY
Executive Director



SANDRA VAUGHAN-ACTON
Director, Real Estate Development



KAREN WARD
Managing Director
Director, Bookstore Services



DENNIS MILLER
Director, Employment Services



DAVID PRENOVOST
Senior Managing Director,
Chief Financial Officer



EDWIN SANTIAGO
Director, Marketing



ANNE McLOUGHLIN
Executive Assistant to the Executive Director



BRETT ROTH
Director, Dining Services



KEN FISHER
Director, Foundation Housing Service



CAMERON EDMONDS
Director, Kellogg West Conference Center & Lodge

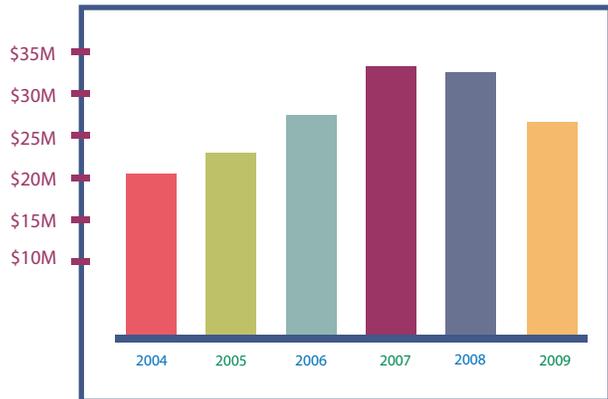
GIFTS AND DONATIONS

The Foundation administers campus programs, scholarships and endowments on behalf of the university and the Cal Poly Pomona University Educational Trust (UET), a recognized auxiliary of the university. These funds are restricted by the donor or designated by the university (unrestricted) to enhance and enrich the educational experience, goals and objectives of a learning centered environment. In general, these funds are used in the areas of instruction, public service, academic support, student services, institutional support, capital projects and student grants and scholarships.

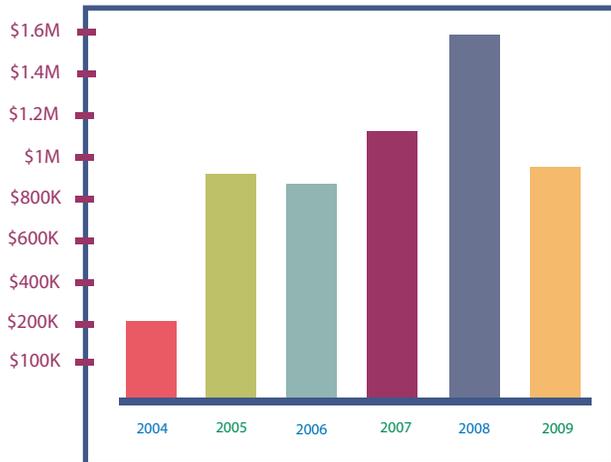
During the past two years, philanthropic giving increased with a restructured and focused advancement division to support fundraising growth. The Foundation anticipates even greater success in the coming years as it prepares for the university's first comprehensive capital campaign. The Foundation will be collaborating with the university on the capital campaign through support and services. The capital campaign will provide resources required for college and student success, expected student growth, acquiring outstanding faculty and staff, zero carbon footprint and the cost of excellence. The campaign will require considerable administrative support from the Foundation.



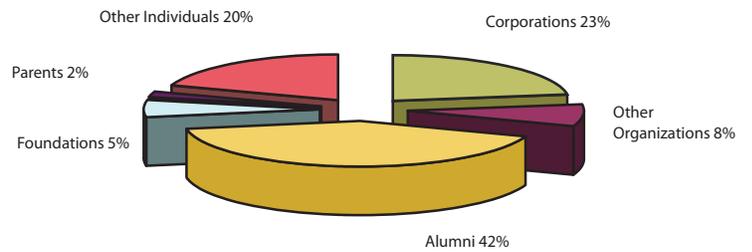
▶ VALUE OF ENDOWMENTS BY YEAR



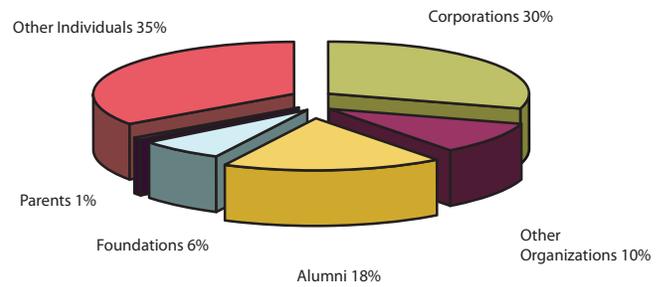
▶ ENDOWMENT DISTRIBUTION



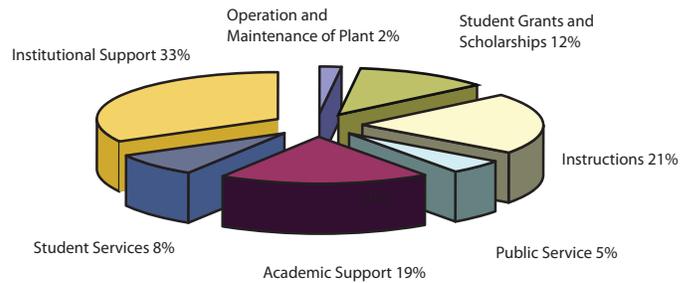
2008 DONATIONS OF \$5.5M RECEIVED FROM:



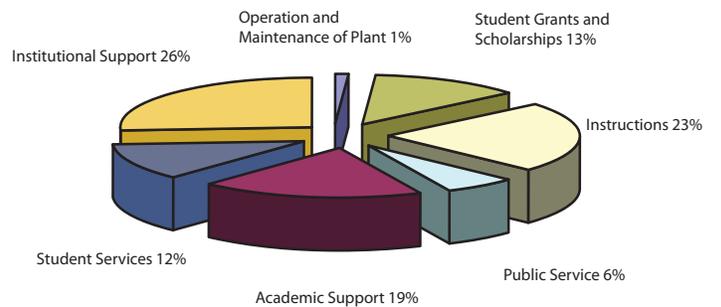
2009 DONATIONS OF \$5.3M RECEIVED FROM:



2008 CAMPUS PROGRAM EXPENSES:



2009 CAMPUS PROGRAM EXPENSES:



ADMINISTRATIVE AND FINANCIAL SERVICES

The Cal Poly Pomona Foundation administrative and financial services support a wide range of necessary corporate functions under the leadership of the Executive Director. As a self-supporting, separate and distinct entity from the university, all internal administrative functions such as employment services, marketing, public relations, facility and real estate management, are provided by Foundation staff and management. In addition, financial services provides fiscal and management support for the post award administration of university grants and contracts, College of Extended University non-credit courses, insurance, risks, investments, acceptance of gifts and donations, information systems and various university programs and initiatives. Enterprise operations that are part of the Foundation include the Bronco Bookstore, Dining Services, Foundation Housing Service and Kellogg West Conference Center and Lodge.

The Foundation continued to make improvements to its systems and methods over the past two years. Each year the budget and business plan processes were refined and in early 2009 the Foundation combined both the budget requests and business plans into one web-based system for the 2009-10 fiscal year. At the close of fiscal year 2009, the Foundation was in the process of upgrading its financial accounting to a new web-based reporting system that would provide for 24/7 access and eventual workflow automation. The network infrastructure was improved to gigabyte fiber optic to provide a platform for long-term improvements and competitive technology. All payroll and human resource systems were consolidated into a single web-based timekeeping system providing greater efficiencies. Wireless systems and thin clients, sometimes referred to as "dumb terminals," were installed to reduce maintenance costs.



New more reliable point-of-sale systems were installed in our Enterprise operations and a SharePoint server portal was created to provide a platform for paperless administration of scanned documents. Improvements were made for security and compliance with upgrades to the server computers and Foundation websites to ATI (Accessible Technology Initiative) compliance standards. To lower energy/operational costs and improve



speed and performance, old aging servers were replaced with Energy Star certified equipment and virtualized new strategic systems using VMware.

Human Resources and Payroll combined in 2008 to form Employment Services. This was the culmination of moving away from four separate systems in Human Resources and Payroll and investing in a single system offered by Kronos. This new system allowed the Foundation to re-engineer several common workflows associated with the employment lifecycle.

There are efficiencies with the new system including employee self-service features that allow employees to manage their own employee profile, print paystubs and W-2 information and manage their time off benefits. Further, this new system has allowed decentralization of some of the more common tasks associated with the applicant tracking, selection and hiring processes. Employment Services now delivers a complete suite of services, programs, benefits, and procedures designed to enhance the quality of life while employed at the Foundation.

Following an exhaustive study of the rising cost of health care benefits and confirmed by actuarial studies, the Foundation decided to continue its obligation to current employees and retirees but discontinue offering retirement medical benefits for employees hired after March 1, 2009. Other program changes included the addition of Pre-Retirement Option 2W Death Benefits which improves benefits to a family if an eligible employee died before actual retirement and expanded 457(b) and 403(b) retirement plans that allow full and part-time employees to make voluntary contributions to either or both plans. Beginning in 2009, the Foundation found it advantageous to merge its Rideshare program into the university's program resulting in administrative efficiencies and additional benefits for Foundation employees.

Annually, the Foundation Administration is Responsible For:



- Employing approximately 740 students and 380 full and part-time staff.
- Paying over 100 faculty for work performed for grants and contracts.
- Managing or providing services in over 50 buildings totaling over 800,000 square feet of owned, leased or occupied campus building space.
- Issuing over 40,000 payroll and accounts payable checks.
- Accounting and reporting for over 1,200 projects.
- Maintaining the benefit records of over 100 retired Foundation employees.
- Managing debit, meal plan and gift card attributes of over 17,000 faculty, staff and student Bronco Access and gift cardholders.

The Real Estate Department is giving back to the university in very tangible ways: homes are being built not just for faculty and staff, but homes for innovative businesses that want to be a part of the university environment. Despite the downturn in the real estate market, many positive things have happened to support the mission of the university.

Innovation Village Research Park

The Foundation continues to foster development at Innovation Village, the 65 acre research park at the east end of the campus. By promoting and marketing the research park nationally and internationally, and developing relationships with private industry, we are able to attract companies that meet the general criteria for the research park and foster a common research and development interest in a university setting. The Foundation facilitates these relationships by ground leasing parcels designated for development by the university and sub-leasing them with appropriate terms and conditions. The Foundation also manages all of the fiscal aspects of Innovation Village such as the development of common areas, expenses and ground lease revenue. Anchoring the 65 acre site is the American Red Cross facility, the largest blood processing center in the country.

Interest continues to grow

The project has added a new building with the completion of a 123,000 square foot class-A office building built by the Trammell Crow Company's development team. One of the nation's largest developers, Trammell Crow completed the speculative office building, known as Phase III, in January 2008. Trammell Crow was pleased to close the sale of the building to Southern California Edison Company in April 2009. Southern California Edison is in the process of planning tenant improvements for the building. When complete, the facility will house their Transmission Distribution Engineering Department, making it the home to as many as 450 engineers, some of whom are graduates of Cal Poly Pomona. With a planned move-in date of January 2010, the university will enhance its long-standing relationship with Southern California Edison.

In May 2007 the Trustees of the California State University gave their approval to have Trammell Crow proceed with the design stage for Phase IV which will be another three-story building of 123,000 square feet, a twin building to the Phase III office building. As they market this second development, the Foundation continues to work with Trammell Crow on the marketing and final infrastructure improvements to the park. Design work is in progress to complete the perimeter landscape plans, monument signage and hardscape improvements to the site, thus creating a development-ready environment. Street improvements for improved circulation are also being considered.

New Wet Labs

The Foundation is in the process of completing two additional wet lab facilities at the Center for Training, Technology and Incubation and has kicked off its marketing campaign for these units. The project, considered Phase I of Innovation Village, will be tenant-ready in fall of 2009, allowing tenants to move in and get right to work. Ranging in size from 500 to 6,000 square feet, the individual units will likely be leased to smaller, incubator-sized companies in their start up phase. The wet labs are attractive to the scientific community of research and development companies that have moved beyond the initial study phase and are ready to bring their products closer to delivery. By locating close to the campus, they will have the benefit of access to collaborate and innovate with faculty and students.





Faculty/Staff Housing

Assisting new faculty and staff in meeting their housing needs is a priority for the university. The high cost of housing in the Southern California area historically has been an obstacle in recruiting new faculty and staff. In the past two years, the Foundation continued to enhance its housing assistance program by completing the sale of a 34 unit townhome development approved by the Foundation for construction in 2007. Fair Oaks Walk, a development by The Olson Company, was originally envisioned solely for the benefit of Cal Poly Pomona faculty and staff. However, that quickly changed as the residential real estate market began its downward spiral. The project ultimately was sold to faculty and staff not only with Cal Poly Pomona, but also to other CSU system employees from Cal State Fullerton, Cal State Los Angeles, Cal State San Bernardino and Cal State Long Beach. The community is truly a neighborhood of education-oriented homeowners.

A new milestone reached

In addition to the Fair Oaks Walk community, the Foundation completed the renovation and disposition of 8 re-sale homes in what is known as the Kellogg Tract, acquired one additional home in the area and re-acquired the very first home placed in the housing program, thus reaching a new phase of maturity. This faculty/staff housing program numbered 17 single family homes at the close of fiscal year 2009. As it was designed to do, the program allowed the first homebuyer the opportunity to live in a very affordable home near campus while building good credit and enough equity to enter into the move-up market by purchasing a home outside the program. That first home has been re-purchased by the Foundation and is now being placed back into the program for the next new faculty member needing housing.

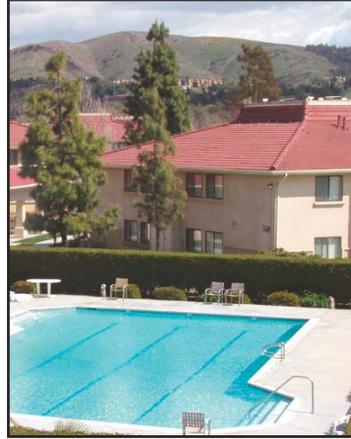
Other Real Estate Activities

In addition to working with several university-related associations including Association of University Real Estate Officers and Association of University Research Parks, the Real Estate Development staff has been working with the Institute of Real Estate Management in the area of student outreach. Additionally, the Director of Real Estate has been a featured speaker on campus at Cal Poly Pomona and at Cal State Fullerton for their real estate student network groups, as well as a guest speaker for the French Embassy on the subject of University Research Parks. Furthering the mission of advancing the university's diverse fields of study and research, as well as promoting the Innovation Village, the Real Estate Department staff continues to gain exposure through various real estate and research-related organizations throughout the United States.





The Annual Hot Dog Caper Event



ENTERPRISE OPERATIONS

FOUNDATION DINING SERVICES

The mission of Foundation Dining Services is to provide exceptional dining experiences in clean, friendly, enjoyable, and sociable environments. The goal of Dining Services is to provide the university community an array of quality dining options at reasonable and competitive prices. The Dining Master Plan is revised at regular intervals and coordinates how over 22 food venues best serve the campus. Dining Services employs more students than any other university or Foundation department and is a regular participant in the support of campus clubs, initiatives and special events.

Dining Services had many accomplishments during fiscal year 2007-08. In the fall of 2007, the Poly Fresh Market opened in the Bronco Student Center featuring natural and healthy packaged food items from the Farm Store at Kellogg Ranch along with traditional convenience store items. The Fresh Escape salad bar at the Campus Center Marketplace updated its look and added premade Subway sandwiches. Los Olivos Commons eliminated the use of plastic trays and responded to the desire for more healthy food options with a new "create your own" stir fry Mongolian Grill. In October 2007, the university Wellness Fair provided Dining Services an opportunity to participate and showcase its wide variety of healthy dining options complete with samples, menus and nutrition information. Following its "Franchise of the Year" award in 2007, Subway continued to be an innovator and leader by being the first Subway to offer breakfast options, obtaining permission to begin that program early. Subway also implemented the use of eco-friendly packaging and reusable lunch bag, and in December 2007 it was awarded the "Visionary Award" by OhCal Foods, LLC.

In fiscal year 2008-09, Dining Services continued to make improvements and changes. During the summer of 2008, Dining Services, Management Information Systems and Employment Services teamed up to streamline the employee hiring process with an online application system and employment kiosk. A highlight in September 2008 was the opening of Starbucks Coffee in the new Library addition. This full franchise, owned and operated by Foundation Dining Services, quickly became one of the most popular places on campus, exceeding sales expectations during its first year. In fall 2008, Round Table Pizza refreshed its interior, operations were adjusted to provide better customer service and a partnership with university Athletics was strengthened, resulting in a substantial increase in popularity and sales. At Campus Center Marketplace, recycling stations were installed and later enhanced with assistance from the Pepsi Bottling Group's "Recycling Pilot Program for Colleges and Universities." By spring 2009, with vending partners Pepsi

Bottling Group and North County Vending we replaced most vending machines on campus with Energy Star efficient vending machines, helping to reduce our carbon footprint in support of the President's Climate Commitment. In March 2009, the emerging university budget challenges encouraged the university president to issue a directive to all campus entities to use Foundation Services and Central Support Resources on campus for all state and Foundation business. Recognizing the fact that funds spent on campus stay on campus, the directive gave the sole right to waive such Foundation business on a case-by-case basis to the Foundation. This added challenge meant that Dining Services had to adjust to meet as many of the food service and catering needs of the campus as possible, and to operate in an efficient manner so that the Foundation would be able to maximize its contributions back to the university.

Dining Services continues to plan improvements consistent with the growth and trends of the Cal Poly Pomona campus. Renovations in the Campus Center Marketplace are planned for 2009 that will include a remodel of the restrooms, Bronco Card and Dining Services offices, and the reimaging of the Carl's Jr. and Taco Bell restaurants. Dining Services also plans to implement new efficient technologies including ChefTec™ Recipe Software, ECRS point-of-sale cash registers, Manage My ID for online self-servicing of one's Bronco Access campus debit card and Biometrics, a system utilizing fingertip scanning to identify and log employees into the Kronos timekeeping system. The various catering services will be consolidated into one campus catering service, and a new commissary service will be implemented to produce fresh packaged food items for the various convenience stores and cafés. A new larger Vista Café facility has been designed to serve the expanding University Residential Suites and construction is expected to be completed in 2010. It is anticipated that the university will have future academic operating calendars quite different from past years, and Dining Services will adjust its operations as necessary to meet the needs of the campus community.





KELLOGG WEST CONFERENCE CENTER & LODGE

Since opening the doors in 1971, Kellogg West Conference Center & Lodge has provided meeting, banquet, dining and lodging facilities for hundreds of thousands of guests including parents, faculty and staff of Cal Poly Pomona. Kellogg West continues to host a wide variety of campus/educationally related events ranging in size and scope from working luncheons for a handful, to one-day class-size department seminars, to multi-day conferences for hundreds.

Kellogg West is the only full-service conference center in the 23 campus California State University system. Recognized statewide as a university-related conference center for education, Kellogg West is a member of the prestigious International Association of Conference Centers, and meets all of the strict requirements to maintain its membership such as: providing 8-hour lumbar meeting chairs, complete meeting packages and on-site audio and visual equipment. Regular educationally-related clients not only include virtually every university department on campus, but also the California State University Office of the Chancellor, California State Universities at Long Beach, Los Angeles and Northridge, California Institute of Technology, University of California at Los Angeles, Los Angeles Office of Education, as well as many community colleges and school districts.

Kellogg West provides more than meeting space and lodging; it opens the door through which the community sees and participates with the California State Polytechnic University Pomona and the entire California State University System. In addition to the many education-related institutions, colleges and universities, many major institutions, corporations and governmental entities have selected Kellogg West as the ideal and appropriate venue for seminars, training and business meetings, most of which are regular multi-year returning customers. Some of those are well-known organizations such as:

- Air Quality Management District
- American Institute of Architects
- American Red Cross
- Association of California School Administrators
- California Highway Patrol
- California Institute of Mental Health
- Club Managers of America
- City Municipal Treasurers Association
- Dairy Council of California
- Inland Empire Utilities Agency
- Kaiser Permanente
- Los Angeles Office of Education
- Leadership Education for Asian Pacific
- NASA
- Jet Propulsion Laboratory
- Rain Bird Corporation
- San Antonio Community Hospital
- Southern California Gas Company
- Southern California Edison
- United States Department of Agriculture
- Western State Corrosion

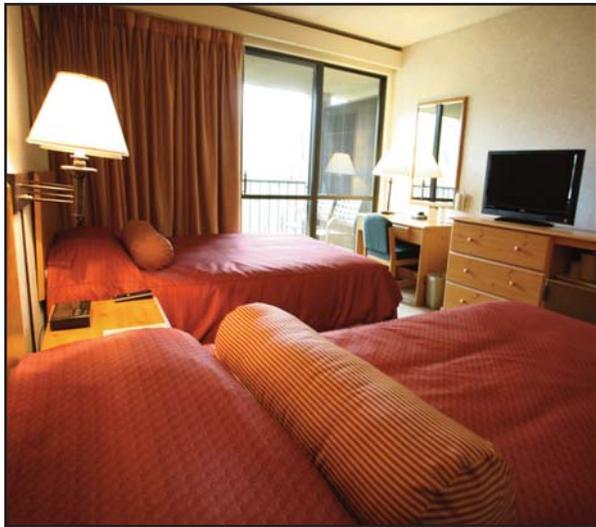
In addition to offering conferencing services and lodging facilities, Kellogg West works closely with the Collins College of Hospitality Management. Over the years, Kellogg West has provided on-the-job training and employment for literally thousands of Collins College and other Cal Poly Pomona students. Today, over two-thirds of the Kellogg West employees are Cal Poly Pomona students. Kellogg West also works in partnership with the Collins College in advancing the education of its hospitality students through the regular participation of the Kellogg West Director in their marketing classes.

Kellogg West plays an important role in providing direct and indirect support and services to the university. As an integral partner with the campus, Kellogg West is able to provide:

- Special lodging rates for faculty and staff.
- Special conferencing rates for all campus entities.
- Luncheon discounts for all campus members.
- Real life instruction by Kellogg West management to Collins College hospitality students.
- Catering for special events.
- Complimentary parking spaces for the Collins College.

Looking ahead to the future growth and expansion of the Collins College, Kellogg West and the Foundation have already taken the preliminary steps to explore the feasibility of an expanded partnership between Kellogg West and the Collins College. Feasibility studies for facility renovations and expansions have already been completed. The university and Foundation continue to explore ways to enhance services, renovate facilities and provide educational and employment opportunities for students in the hospitality curriculum. Although the present economic challenges for Kellogg West will likely remain for some time due to the general national economy, Kellogg West is committed to continuing hospitality services that provide guests a full range of conference services and premier facilities in an educational setting.





The University Village has continued to evolve into a residential community with a mission to both “accommodate and educate;” this community has forged an identity within the university. University Village is known as a place of living and learning, fostering responsibility, inclusivity, celebration, exploration, economy, understanding, comfort, challenge and support. Foundation Housing Service has moved beyond the basics of safe, comfortable, attractive and affordable housing to become an apartment program rivaling any in comparison. At the same time, it became more focused on fulfilling the core mission as a transitional housing environment relying on a blend of business and higher education management practices. The University Village is truly a unique place, managed by a unique organization, within a university known for quality education and commitment to student development.

In 2005, the University Village dramatically increased in size and complexity with the addition of the Phase III project. The new facility, designed more like a traditional college apartment complex, has proven to be a welcome addition for students desiring this type of setting. Student interaction in Phase III is considerable due to the corridor-style apartment design and large open-air decks. Students could transition from the residence halls to University Village and maintain the high energy lifestyle still popular with so many younger students. Still very desirable, Phases I and II continue to provide Cal Poly Pomona students with a quieter, garden apartment type “home away from home.”

Fiscal year 2007-08 was a year filled with success in all areas under the operations umbrella. It included the continued discovery and implementation of the Star Rez housing management computer system that enhanced business and financial services both in and out of the office. Village customers were provided the choice of availing themselves of services from the office or online. In addition to paying their fees online, more and more forms and documents were converted from paper to an electronic format. Over 66% of all Village residents utilize the online services on a regular basis. Accountability and accuracy has soared as administrative systems have become computerized. The Star Rez system has more than paid for itself and has ushered in 21st century technology.

Occupancy during this period has also soared with an average 98+ % of bed spaces consistently occupied throughout the academic year, and 65-70% occupancy during the summer quarters. During fiscal years 2007-2008 and 2008-09, the University Village continually exceeded its budgeted surplus targets and this allowed for significant reinvestment into Village infrastructure, programs and general support. Success with occupancy directly correlates with success at meeting a student’s quality of life needs. The Quality of Life Surveys, designed to measure student opinions about the quality of services offered to residents, reported consistent satisfaction with University Village facilities, staff, systems, programs, safety, and customer service initiatives. Most students have also reported that they feel the Village provides considerable value for their dollars.

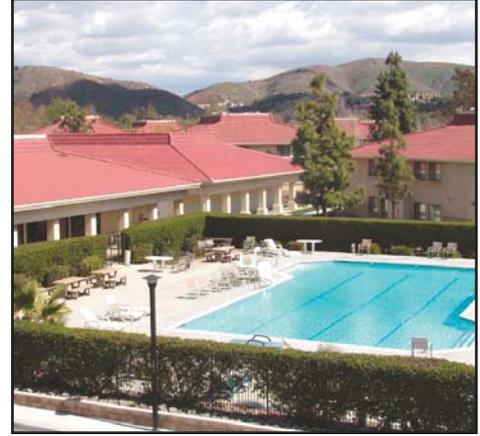
The Village experienced significant reductions in budgeted expenses, especially in the areas of energy, utilities, paper, supplies, postage and printing. The replacement of light bulbs, light fixtures, swimming pool equipment, air conditioning filters, appliances and water heaters has resulted in greater energy conservation, efficiency and a considerable reduction in associated costs. The Star Rez system has en-

abled the operations team to communicate via computer, saving paper, supplies, postage and printing. The result has been substantial cost savings as well as more responsive and effective communication for Cal Poly Pomona students.

Fiscal years 2007-2008 and 2008-2009 reflected a tremendous growth period in the development of existing facilities. With two Foundation capital projects totaling over \$1.5 million, the original Phase I housing units, constructed in the middle 1980’s, continued to receive facelift renovations, replacement of apartment furniture and carpeting. The new steel and hard veneer furniture is both flexible in design and use and meets the technology and design expectations of Cal Poly Pomona students. University Village students participated in selecting the apartment furniture after a multi-vendor presentation and opinion survey. Personal and group study space was created in the Community Center in response to requests from students. The Recreation Center was painted, re-furnished, and outfitted with wireless internet service.

During this period, the Village and Facilities Management staff committed themselves to the upgrade of the apartment cleaning and maintenance program. A long-standing custodial company was replaced in the summer of 2008 with two separate companies with entirely different approaches to improve apartment care and cleaning. Overall, both students and staff were very satisfied with the new service providers and the resulting improvement in both periodic deep cleaning and monthly light cleaning programs. In fiscal year 2008-09, the custodial and grounds care providers partnered with Village staff and students to raise the level of care. Each Village building was assigned a maintenance lead to work with the staff and students in their respective building areas. The response has been phenomenal with an increase in investment and ownership on all sides. Student and maintenance workers gained a better understanding of the needs and responsibilities of each other. This has resulted in better accountability, organization, prioritization, understanding and cooperation.

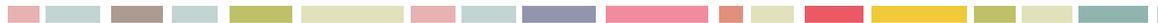
The Residential Education staff of the Village fulfilled its important teaching mission during this period. It conducted programs on cooking, budgeting, problem solving, conflict management and communication, relationships, cultural appreciations, shopping, resume writing and interviewing, nutrition, successful life transitions, suggestions to reduce stress and for having more fun. Student attendance at these programs increased during this period and greater satisfaction in programming was expressed by both students and staff. Village residents continued to be held accountable



for the guidelines set forth in their Village License Agreements. When license violations occurred, the staff implemented sanctions that creatively taught residents important points about successful life skills and personal responsibility. The Village is transitional housing for students and provides an opportunity to teach its residents skills necessary to be successful in future independent living away from the structure of the university.

Aside from housing Cal Poly Pomona students, the Foundation Housing staff served on several important university committees including: Poly Cares, the University President's Climate Task Force and Veteran's Initiative Group and SDLI (a leadership training group). University Village staff is always willing to serve the university when and where needed.

In the future, the Village staff and students expect to focus on modifying the Foundation Housing Service mission statement and programs to accommodate under-served students, gender neutral housing, couples and domestic partnership housing. The Village will continue to be open to students from neighboring colleges and universities and increase its efforts at partnering with the local higher education community. By offering the resources of the Village apartment community to others, the Village can feel more assured of its future as part of the larger community of institutions of higher education within the Inland Empire.



BRONCO BOOKSTORE

Proudly serving Cal Poly Pomona, the mission of the Bronco Bookstore is to provide a complete range of products and services to support the university community in meeting their academic and individual needs in a fiscally responsible manner, with a commitment to service excellence. To meet this goal, the Bookstore currently employs 14 full-time staff, 9 regular part-time staff and as many as 100 student workers at the opening of each academic term.

Having built a strong foundation serving the campus community, Bronco Bookstore looked toward improving its operational systems. The summer of 2008 was spent upgrading to a Windows-based version of the current retail computer system. WinPRISM and WinPOS enhanced the previous system, making it more intuitive and easier to support. This important project required many hours of training and installation of new equipment. The result is a much faster system, with reports running in a fraction of the time needed previously. Another example of improved efficiency came from the Bookstore's shipping and receiving team. They put their heads together to solve the nagging problem of having to manually enter all freight information as it was received. They designed a program that scans the barcodes on incoming freight, allowing them to better track orders while saving valuable time.

Textbook affordability continues to be a focus at both the state and national level. In January 2008, AB 1548, also known as the "College Textbook Transparency Act," went into effect in California. Transparency was something Bronco Bookstore believed in long before this bill was drafted and it began posting International Standard Book Numbers (ISBN) information on its website in 2006. This important information assists students in comparing book prices and availability from various sources. In fall 2008, Congress passed the 2008 reauthorization of the Higher Education Act, also known as the Higher Education Opportunity Act (HEOA) of 2008. This huge bill addressed virtually everything connected to higher education in the United States – including rising textbook costs for students. The legislation requires the bookstore and university to have textbook information, including prices, available to students at the time they register for class. With textbook information available at broncobookstore.com and the campus procedure for timely textbook requisitions already in place, the bookstore and university are well positioned to fulfill all those requirements.

Offering students a choice as to the kind of course material they choose is critical to the mission of the Bookstore. Digital course materials have been offered by Bronco Bookstore since spring 2007. While the total number of titles and sales make up a small percentage of total textbook sales, the numbers of both are growing. Bronco Bookstore will continue to offer any title available in digital content to students. The Bookstore is also committed to maintaining a strong used book and book buyback program. This has consistently resulted in used textbook sales being nearly 50% of total textbook sales annually. In the 2008 Large Stores Group Survey (comprised of 90+ of the largest volume bookstores in the National Association of College Stores) Bronco Bookstore rated third highest in used book sales as a percentage of total book sales. The Bookstore opened a remote buyback site at the campus parking structure in December 2007 to enhance the availability of more used books. This new site proved to be immediately popular with commuting

students, making it convenient and easy for them to sell back their textbooks for cash.

More and more students spend time online and Ecommerce continues to be an area of bookstore growth. Named as one of the most-visited websites on campus, Bronco Bookstore's website processed over 6,100 transactions in fiscal year 2007-08 with online sales accounting for over 10% of all textbook sales for the year. To better facilitate the process of filling online orders, the second level textbook floor was reconfigured to allow for an Ecommerce office. The new office allows for more efficient use of time, labor and space with orders filled, processed and picked up in the same location. The addition of a roll-up service window opening to the outside hallway also allows online customers to conveniently pick up their orders. Kevin Jensen, Book Operations Manager, implemented a "green" idea by packing textbook orders for in-store pick-up using numbered reusable bags made from recycled material. This also eliminated the need and expense for the regular bookstore-provided customer plastic bags.

The Bronco Bookstore Computer Store is growing along with the increasing reliance on technology. Facilitating campus hardware and software purchases, as well as more focus on individual sales, has resulted in tremendous sales growth. To boost campus awareness, Mac Fest was held in October of 2008. This event, co-hosted by Apple Computer, was so successful that a second spring event was added in April 2009. Mac Fest showcased popular applications, games, Apple systems and special Mac Fest promotions. The result was an exciting event that provided new visibility for the Computer Store that was moved to a new location in the spring of 2009. The new area on the main level better showcases demonstration computers and accessories and is sure to attract more customers in its new high traffic location.

Bronco Bookstore continues to develop strong campus partnerships; one of the most gratifying has been with the Disability Resource Center (DRC). The Disability Resource Center and Bronco Bookstore representatives met regularly to collaborate on ways to better serve students. These meetings led to many simple but effective solutions to assist the DRC in providing alternative media to students with disabilities, and resulted in the donation of over \$15,000 in textbooks to the program since its inception in late 2006. The donated books allow the DRC to convert content to alternative media in a timely manner, enabling students to have access to the material at the beginning of the term. In March 2008, the Bronco Bookstore and Disability Resource Center were proud to share an award from the Chancellor's Office acknowledging achievement and innovation for the Accessible Technology Initiative (ATI). The ATI is a system-wide mandate established by California State University Chancellor's Office Executive Order 926 addressing not just course materials but also websites and instructional tech-



nology. Bookstore Assistant Director, Suzanne Donnelly accepted the award along with DRC Director, Dr. Catherine Schmitt Whitaker at a Chancellor's Office reception.

Another exciting partnership has developed with campus Orientation Services. Working with that program, the Bookstore donated bags and binders for all incoming students and parents attending. In summer 2008 and 2009, Bronco Bookstore was added as a tour stop for all new freshmen orientations. This allowed an opportunity for the bookstore management to explain to students what services the bookstore provides, as well as a quick overview on how to find books for their classes. Parents also had time allotted to visit the Bookstore during their day on campus and take advantage of the special sale just for them on their first Cal Poly Pomona BroncoGear and gift items.

Bronco Bookstore looks forward to the future and maintaining its focus on serving students. Plans to offer a textbook rental program in fall 2009 will give students another option when choosing how to purchase their course materials. As Cal Poly Pomona faculty and students evolve in how they teach and learn, Bronco Bookstore will continue to stay informed and connected to provide the best options and service possible.







GRANT & CONTRACT ADMINISTRATION

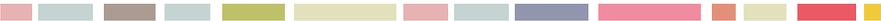
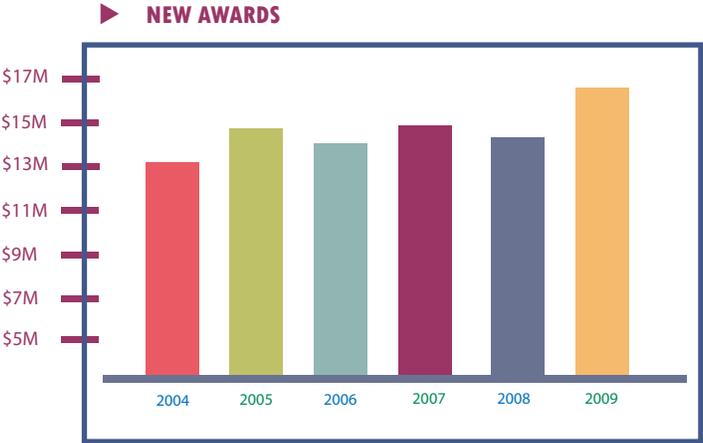
GRANT & CONTRACT ADMINISTRATION

Cal Poly Pomona Foundation, Inc. is the recipient of all externally-funded sponsored projects awarded on behalf of California State Polytechnic University, Pomona. For the last two years, Cal Poly Pomona faculty and staff have secured more than \$27 million in externally funded grants and contracts representing over 200 new projects from 90 different agencies.

One of the programs that has been funded is entitled "STEM Pipeline Project," a \$4.1 million grant project from the United States Department of Education to help the University address the national shortage of professionals ready to enter the fields of science, technology, engineering, and math (STEM). This two-year grant program will increase the number of students earning a degree and entering the workforce in STEM disciplines by: providing high school students with more exposure to engineering as a career option, facilitating the transfer of students from community colleges, helping all Cal Poly Pomona students plan their courses and enhancing the educational experiences of students majoring in STEM disciplines by providing modern equipment for use in laboratory classes.

Another program that has been funded is entitled "The Bridges to Stem Cell Research Awards," a \$1.5 million project from the California Institute for Regenerative Medicine providing students opportunities to learn about the latest advances in stem cell biology by expanding the stem cell courses for undergraduate and graduate students. Students will learn all aspects of stem cells by incorporating biology, chemistry, bioinformatics, and engineering. The program will also offer internships for undergraduate and master students at California Institute of Technology, City of Hope, The Scripps Research Institute, and University of Southern California.

Over the past two years, Foundation has employed over 1,200 student assistants to work on externally-funded projects. These students gain valuable experience working directly with faculty members on complex research projects. In addition, the Foundation has supported the research efforts on campus by sponsoring the annual project director reception celebrating the success of faculty members in gaining new funding, subsidizing the costs involved in post award administration by over \$200,000 each year, and returning all excess indirect cost recovery collected from sponsored programs totaling over \$1 million over a two year period.



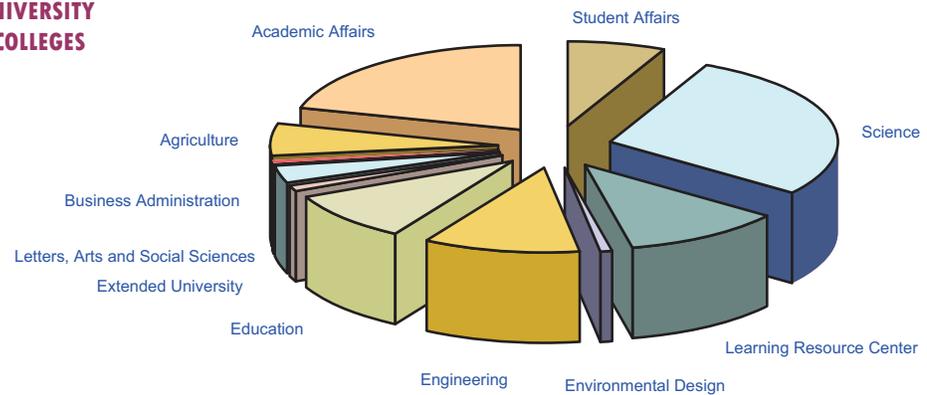


The Foundation has also provided a designated gift for a program called the Provost's Teacher-Scholar Program. The program provides summer stipends to junior, tenure-track faculty by supporting their professional development through planning which takes a realistic, long-term view of attitudes and behaviors that are required to establish and maintain a scholarly career. Participants receive regular review and mentoring by experienced colleagues from the Office of Research and Sponsored Programs and the Faculty Center for Professional Development. The total amounts of the designated gifts for the past two years have totaled \$234,300.

Sponsored programs are very important to the University by providing practical learning experiences for students and professional growth for faculty. The Foundation is very proud of the many accomplishments of the faculty, staff, and students relating to these externally funded projects and is committed to continuing the support for these very important programs.



► **ACTIVITY BY UNIVERSITY DIVISION AND COLLEGES**



	2007-2008	2008-2009	TOTALS
Academic Affairs	\$ 2,214,211	\$ 3,121,360	\$ 5,335,570
Agriculture	906,760	683,506	1,590,266
Business Administration	56,086	123,319	179,405
Letters, Arts, and Social Sciences	312,418	489,631	802,049
Extended University	75,321	226,901	302,222
Education	1,418,480	1,051,462	2,469,942
Engineering	1,620,719	1,182,732	2,803,451
Environmental Design	193,617	64,758	258,374
Learning Resource Center	1,406,394	1,524,063	2,930,457
Science	3,752,204	3,522,591	7,274,795
Student Affairs	817,904	963,145	1,781,050
Grand Totals	\$12,774,114	\$12,953,467	\$25,727,581

AWARDING AGENCIES FOR GRANTS & CONTRACTS

FEDERAL AGENCIES

Arts Midwest
Bakersfield City Elementary School District
Boys and Girls Club of Pomona Valley
Cal State University San Bernardino Foundation
California Academy of Sciences
California Department of Education
California Postsecondary Education Commission
CSU San Marcos Foundation
Fresno County Office of Education
Fresno County Superintendent of Schools
Georgetown University
Hacienda La Puente Unified School District
Jet Propulsion Laboratory
Loyola Marymount University
Metropolitan Water District
Molecular Express, Inc.
Mt. San Antonio College
Napa County Office of Education
National Endowment for the Arts
National Institute of Health
National Science Foundation
Northern Arizona University
Pasadena Unified School District
QuantumSphere, Inc.
Regents of the University of California
Regents of the University of Colorado
Riverside Community College District
Riverside County Superintendent of Schools
Riverside Unified School District
Santa Clara County Office of Education
Sonoma State University
The Trustees of the Indiana University
Trustees of the California State University
United States Army
United States Department of Agriculture
United States Department of Education
United States Department of Justice
United States Department of the Interior
University Enterprises, Inc.
University of Arizona
University of California, Office of the President
University of California, Riverside
University of North Dakota

PRIVATE ORGANIZATIONS

Altadena Foothills Conservancy
Avery Dennison
Avibank Manufacturing Inc.
Battelle Memorial Institute
BioMedix Corp.
Brown International Corporation
California Landscape Contractors Association
City of Signal Hill
Colorep
Haitian Corporation
Hot Topic
Jardinier Planter Systems Inc.
Metropolitan Water District
MGH-Germany
Peterson Systems International
Research Corporation
Rio Tinto Minerals-Boron Operations
School of Arts and Enterprise
Southern California Gas Company
The Society for the Psychological Study of Social Issues
Trust for Public Land
VC Bud Jenkins Coatings Scientist
Wood Products Council
Young Engineering

EXEMPT ORGANIZATIONS

California Community Foundation
Chiang Ching-Kuo Foundation
Confidence Foundation
Howard Hughes Medical Institute
John Randolph Haynes and Dora Haynes Foundation
Los Angeles Times Family Fund Grant
Paul S. Veneklasen Research Foundation

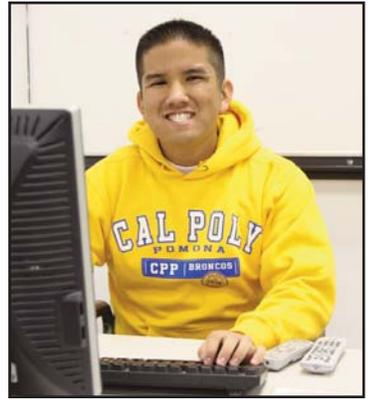
STATE AGENCIES

Agricultural Research Initiative
Air Resources Board
Cal State University Fresno Foundation
Cal State University San Bernardino Foundation
California Coastal Conservancy
California Community College Chancellor's Office
California Department of Education
City of Los Angeles
City of San Buenaventura
Los Angeles County Office of Education
Los Angeles Universal Preschool
Mt. San Antonio College
Orange County Superintendent of Schools
Rialto Unified School District
Riverside County Office of Education
South Coast Air Quality Management District
University Enterprises, Inc.
University of California, Office of the President
Walnut Valley Unified School District
West Covina Unified School District



GRANT AND CONTRACT AWARDS

A. Kristopher Lappin, Science Northern Arizona University Neuromechanics of Elastic Energy Storage and Recovery 45,809	Bonny Burns-Whitmore, Agriculture Agricultural Research Initiative The Effects of Feeding Eggs on Serum Choline Status 52,204	David Still, Agriculture Agricultural Research Initiative Introgression of Genes from Prickly Lettuce 199,101
Abolhassan Halati, Business Administration California Community College Chancellor's Office CATLI-Articulation Project 60,883	Boykin Witherspoon, Letters, Arts, and Social Sciences Cal State University San Bernardino Foundation Alluvial Fan Task Force Project 74,270	David Still, Agriculture Agricultural Research Initiative Whole-Genome Approach to Marker Discovery 148,520
Abolhassan Halati, Business Administration Riverside Community College District Logistics Technicians: Goods to Go 287,860	Carsten Lange, Letters, Arts, and Social Sciences John Randolph Haynes and Dora Haynes Foundation Using Geographical Information Systems for Housing Prices 13,800	David Still, Agriculture The Trustees of the Indiana University Comparative Genomics of Phenotypic Variation 85,493
Alexander Hess, Agriculture Agricultural Research Initiative A Survey of Practice: What Teachers Are Teaching in CA Secondary Ag 20,000	Cesar Larriva, Education Confidence Foundation School Robotics Initiative Project 50,000	Diane Sands, Student Affairs United States Department of Justice Stop Violence Project 300,000
Alexander Hess, Agriculture Mt. San Antonio College Agriculture Teacher Preparation Pipeline 29,808	Chad Bowman, Student Affairs United States Department of Education ARCHES-Student Support Services 550,041	Donald Edberg Engineering United States Army Development of a Robust Unmanned Aerial System 149,729
Alexander Rudolph, Science University of Arizona Community of Astronomy Teaching Scholars 32,097	Chris Caenepeel, Engineering Rio Tinto Minerals-Boron Operations Study to Design a Distillation Column for Specific Mixture of Water, Methanol, Boric Acid 37,548	Donald F. Hoyt, Science National Institute of Health SCORE Program 1,315,564
Alexander Rudolph, Science National Science Foundation The California-Arizona Minority Partnership for Astronomy Research 1,237,695	Christina Dehler, Academic Affairs United States Department of Education Teacher Pathways-Reaching Excellence Through Partnerships 1,967,180	Donald F. Hoyt, Academic Affairs Air Resources Board ARB Student Services 1,418,000
Alexander Small, Science Research Corporation Beating the Diffraction Limit in Photochemistry 28,213	Christine Latulippe, Science University of California, Office of the President San Gabriel Valley Mathematics Project 103,162	Donald Straney, Science Howard Hughes Medical Institute Building Inquiry and Integration Into the Science Experience 340,730
Amar Raheja, Agriculture Agricultural Research Initiative Development of Recognition Software to Automate Assessment of Seed Quality 44,908	Claudia Pinter-Lucke, Academic Affairs United States Department of Education Cal Poly Pomona STEM Pipeline Project 2,063,766	Dorothy MacNevin, Education California Postsecondary Education Commission Project STELLAR: Students and Teachers Excelling in Literacy 64,776
Angel Valdes, Agriculture Agricultural Research Initiative Invasive Sea Slug Species in Marine and Estuary Environments 19,968	Craig LaMunyon, Science Agricultural Research Initiative Identification of Drug Targets in Nematode Sperm 30,957	Doug Lewis, Agriculture Agricultural Research Initiative Choline Status Response Differing Intakes in Young Women 2,562
Angel Valdes, Science California Academy of Sciences PEET: Phylogenetic Systematics of Nudibranchia 82,152	Craig LaMunyon, Science National Institute of Health Control of Cell Differentiation: Inhibition of Sperm Activation 106,500	Doug Lewis, Agriculture Agricultural Research Initiative Gene Expression as a Function of Folate Intake 72,750
Ann Marie Craig, Agriculture Agricultural Research Initiative Analysis of Anthocyanin Extracts from Purple Carrots Grown in Central Valley 67,945	Dan Manson, Business Administration Mt. San Antonio College Regional Information Systems Security Center 40,400	Doug Lewis, Agriculture Agricultural Research Initiative Influence Common Genetic Variants in Carbon Metabolic Genes 67,579
Barbara Burke, Science, United States Department of Education Mentoring and Professional Development Equity Project 116,307	Danilo Franco, Agriculture Agricultural Research Initiative Alternate Day Feeding Program to Enrich Eggs 20,000	Ed Walton, Science University of California, Riverside Copernicus Chemistry Teacher Institute 118,969
Barbara Burke, Science National Science Foundation Scholarship Programs for Math, Biology, and Computer Science Majors 584,197	David Jessey, Science Jet Propulsion Laboratory Micro-Imaging Spectrometry 5,000	Edward Hohmann, Engineering National Science Foundation Intergovernmental Personnel Assignment 38,491
Barbara Hacker, Engineering National Science Foundation The Path to Leadership: Collaborative Institutional Change 1,386,390	David Still, Agriculture Agricultural Research Initiative A Systematic Approach to Evaluate Bioactivity in Botanical-based Medicines 59,670	Eric Lara, Engineering University Enterprises, Inc. CSU LSAMP Phase IV 73,000
Bettina Casad, Letters, Arts, and Social Sciences National Science Foundation GSE/RES: Interactive Effects in the Theory of Planned Behavior 486,502	David Still, Agriculture Agricultural Research Initiative ARI Outreach and Dissemination 7,734	Eric Lara, Engineering University Enterprises, Inc. CSU LSAMP Phase III 77,500
Bettina Casad, Letters, Arts, and Social Sciences United States Army Leadership Development of Women and Ethnic Minority ROTC Cadets 109,782	David Still, Agriculture Agricultural Research Initiative High Temperature Tolerance in Lettuce Seed Germination 120,769	Eric Lara, Engineering University Enterprises, Inc. NSF: LSAMP Student Scholars Program 12,500
Bettina Casad, Letters, Arts, and Social Sciences The Society for the Psychological Study of Social Issues Effects of Stereotype Threat to First Generation College Students 2,000	David Still, Agriculture Agricultural Research Initiative Iceberg Lettuce Nutritional Value-System Wide 89,204	Faiza Shereen, Academic Affairs Georgetown University CASS VII--Teacher Training Program 295,956
	David Still, Agriculture Cal State University Fresno Foundation Evaluation of Genetic Materials for Lettuce Breeding 63,005	Faiza Shereen, Academic Affairs Georgetown University English Language Fellows Program 24,371





Faye Wachs, Letters, Arts, and Social Sciences Boys and Girls Club of Pomona Valley Carol M. White Physical Education Program 39,088	Harold Schleifer, Academic Affairs United States Department of Education Strengthening Library-Based Learning 908,418	Jonnie Owens, Letters, Arts, and Social Sciences Arts Midwest The City of Pomona Big Read 32,000
Floyd Klavetter, Science Young Engineering Permeation of Surge-Suppression Bladder Materials 44,990	James Rego, Science Regents of the University of Colorado Materials Research Science and Engineering Center 52,687	Jonnie Owens Letters, Arts, and Social Sciences Napa County Office of Education AmeriCorps Volunteers At Cal Poly Pomona 45,518
Floyd Klavetter, Science QuantumSphere, Inc. Unitized Reformed Methanol Fuel Cell 15,000	Jared Stallones, Education Hacienda La Puente Unified School District Extending Frontiers: Becoming Americans 753,731 Jared Stallones, Education National Science Foundation Robert Noyce Teacher Scholarship Program 597,520	Judith Jacobs, Science University of California Office of the President San Gabriel Valley Mathematics Project 132,150
Francis X. Flores, Science South Coast Air Quality Management District Engineering and Compliance Student Intern 20,000	Jascha Polet, Science National Science Foundation Intraplate Earthquakes 74,187	Judith Jacobs, Science West Covina Unified School District California Math Science Partnership Program 133,707
Francis X. Flores, Science Avery Dennison Avery Student Intern 96,000	Jascha Polet, Science United States Department of the Interior Rapid Estimates of Rupture Extent for Large Earthquakes 29,185	Kamran Abedini, Engineering MGH-Germany MGH Way 188,953
Francis X. Flores, Science Peterson Systems International Peterson Systems Student Intern 37,680	Jascha Polet, Science United States Department of the Interior US Geologic Survey Intergovernmental Personnel Act 20,987	Laura Ayon, Learning Resource Center United States Department of Education College Reading Skills 727,726
Francis X. Flores, Science South Coast Air Quality Management District AQMD Public Affairs Student Intern 38,000	Jascha Polet, Science United States Department of the Interior Near Real-Time Determination of Focal Mechanisms and Depths of Large Worldwide Earthquakes 29,185	Laurie Riggs, Science Rialto Unified School District Mathematics and Science Partnership Project 81,600
Francis X. Flores, Science South Coast Air Quality Management District AQMD Chemistry Students 40,000	Jill Adler-Moore, Science Agricultural Research Initiative Scale-up of Influenza Liposomal Universal Vaccine 44,873	Laurie Riggs, Science Pasadena Unified School District Pasadena Pipeline Math and Science Project 84,000
Francis X. Flores, Science VC Bud Jenkins Coatings Scientist VC Bud Jenkins Coatings Scientist Student Intern 26,920	Jill Adler-Moore, Science Molecular Express, Inc. Thermal Targeting of Antimicrobial Drug To Sites of Infections 106,924	Mandayam Srinivas, Science Riverside Community College District CCRAA: Riverside Community College 253,640
Francis X. Flores, Science Avibank Manufacturing Inc. Avibank Manufacturing Student Intern 40,360	Jill Adler-Moore, Science Molecular Express, Inc. Genital Herpes Vaccine Discovery 187,895	Mark Allen, Letters, Arts, and Social Sciences United States Department of the Interior Archaeological Field Class on Public Lands 3,000
Francis X. Flores, Science Brown International Corporation Brown International Student Intern 13,456	Jill Adler-Moore, Science National Institute of Health RISE Program 529,203	Mark Allen, Letters, Arts, and Social Sciences University Enterprises, Inc. Artifact Analysis of Archaeological Collections 7,570
Frank Torres Learning Resource Center United States Department of Education McNair Scholars Program 462,896	Joan Woodward, Environmental Design City of Los Angeles Greenspace and Public Open Space Plan, Council Dist. 9 22,248	Mary Claire Gager, Learning Resource Center United States Department of Education Upward Bound Math and Science Competition 500,000
Fred Roth, Agriculture United States Department of Agriculture Forest Service Multicultural Workforce Initiative 22,452	Joan Woodward, Environmental Design City of San Buenaventura Peaking Without Oil: Reducing Energy Use by Enhancing Urban Environments 23,525	Michael Guerin, Student Affairs Trustees of the California State University Homeland Security Grant Program 30,000
Gary Hamilton, Extended University Georgetown University NESA Undergraduate Exchange Program 49,740	Jodye Selco, Science National Science Foundation Robert Noyce Scholarship Program 98,817	Michael Reibel, Letters, Arts, and Social Sciences Cal State University San Bernardino Foundation GIS Best Practices for Transportation Agency 73,609
Gary Hamilton, Extended University Riverside County Superintendent of Schools Technology Academy and Life Skills Training for Migrant Students 16,000	Jodye Selco, Science California Community Foundation FEDCO Classroom Enrichment Grants 80,000	Mikhail Gershfeld, Engineering Wood Products Council Wood Education Institute 150,000
Gary Kinsey, Education Walnut Valley Unified School District Win Win Project Internship Consortium 937,500	Jodye Selco, Science Rialto Unified School District Professional Development Services 6,600	Milton Randle, Engineering University of California, Office of the President MESA CSEMS Scholarship Program 10,500
Gerald Herder Solar Cup Project Metropolitan Water District 50,000	Jodye Selco, Science Cal State University San Bernardino Foundation Western Noyce Projects Conference 9,524	Moustafa Moustafa, Letters, Arts, and Social Sciences CSU San Marcos Foundation Robotic Locomotor Training and Muscle Atrophy in the Rat Model 109,039
Gerald Herder, Engineering South Coast Air Quality Management District Prototype Battery-Powered, Low-Noise Backpack-Style Leaf Vacuum 5,000	Jodye Selco, Science Rialto Unified School District e-Stellar 7,000	Nancy Buckley, Science Agricultural Research Initiative Effects of an Echinacea Purpurea Ethanol Extract on the Immune System 43,939
Gerald Taylor, Environmental Design Metropolitan Water District Innovative Conservation Research and Technology 10,000	John Lloyd, Letters, Arts, and Social Sciences Riverside Unified School District Teaching American History 180,478	Nancy Buckley, Science Regents of the University of California Vector-Based Generation of Monoclonal Antibodies 65,980
Haining Liu, Education Chiang Ching-Kuo Foundation Chinese Herbal Medicine in the United States 20,000		Nancy Buckley, Science National Institute of Health Effects of Cannabinoids and the Peripheral Cannabinoid Receptor 106,500

Nicole Wickler, Science
University of California, Office of the President
San Gabriel Valley Science Project
180,331

Norali Pernalet, Engineering
National Science Foundation
RAPD: Eye-Hand Coordination Assessment
76,742

Patrick Merrill, Environmental Design
National Endowment for the Arts
Kellogg University Art Gallery--East in Eden
10,000

Peggy Perry, Academic Affairs
Trustees of the California State University
The MERLOT Faculty ELIXR Project
3,000

Peggy Perry, Academic Affairs
Sonoma State University
Ensuring Access through Collaboration and Technology
25,021

Peggy Perry, Academic Affairs
Sonoma State University
Access by Design
8,521

Peter Kilduff, Agriculture
Colorep
Assessment of the Global Fabric Coloration Market
1,718

Peter Kilduff, Agriculture
Haitian Corporation
Empirical Study of Consumer Substitution Processes High
Quality CA Cottons
20,388

Peter Kilduff, Agriculture
Agricultural Research Initiative
Empirical Study of Consumer Substitution Processes High
Quality CA Cottons
15,608

Peter Kilduff, Agriculture
Hot Topic
Patternmaking Instruction
1,200

Peter Oelschlaeger, Science
Research Corporation
Studying the Potential Evolution of Metallo-Beta-Lactamases
37,432

Peter Siegel, Science
Riverside County Office of Education
Summer Institute at CSU Pomona
25,000

Philip Lukeman, Science
Research Corporation
Positional Photocleavage Control of Nucleic Acid Nanoswitches
35,684

Philip Pregill, Environmental Design
Trust for Public Land
entura River Parkway Vision Plan
30,000

Philip Pregill, Environmental Design
City of Signal Hill
North Flank Vision Plan
35,512

Philip Pregill, Environmental Design
Altadena Foothills Conservancy
Emerald Horseshoe Vision Plan
23,410

Philip Pregill, Environmental Design
California Coastal Conservancy
Klamath River Vision Plan
40,000

Ramesh Kumar, Agriculture
Jardinier Planter Systems Inc.
Wick Irrigation on Landscape Turf Water Use Turf Quality
19,755

Ramesh Kumar, Agriculture
California Landscape Contractors Association
Effect of Rotary Nozzles and Cycle and Soak Scheduling
4,000

Ricardo Quintero, Learning Resource Center
United States Department of Education
Upward Bound South
556,200

Ricardo Quintero, Learning Resource Center
California Department of Education
Summer Food Program
25,069

Robert Talmadge, Science
Agricultural Research Initiative
Molecular Pathway Involved in Beat-Adrenergic
99,854

Sandra Posey, Letters, Arts, and Social Sciences
Napa County Office of Education
AmeriCorps Volunteers At Cal Poly Pomona
21,768

Sepehr Eskandari, Science
National Institute of Health
Molecular Physiology of γ -Aminobutyric Acid Transporters
319,500

Shantanu Sharma, Science
Research Corporation
Computational Determination of Interactions Between
Retrocyclin and Viral Protein
39,584

Stacy McGoldrick
Letters, Arts, and Social Sciences
Cal State University San Bernardino Foundation
Center of Academic Excellence
113,972

Stephen Davis, Education
United States Department of Education
Great Leaders for Great Schools
500,000

Stephen Wirkus, Science
Loyola Marymount University
Applied Mathematical Sciences Summer Institute
20,340

Steve Alas, Science
National Institute of Health
Excision Nucleases in Mismatch Repair and Tumorigenesis
143,246

Thuan Nguyen, Engineering
Southern California Gas Company
Development of Gas Leak Investigation Protocol
45,000

Timothy Corcoran, Science
National Science Foundation
Excitation-Emission Matrix Fluorescent Detection
177,564

Uei-Jiun Fan, Extended University
Los Angeles County Office of Education
Technology Academy and Life Skills Training for Migrant Students
20,000

Uei-Jiun Fan, Extended University
Georgetown University
Near East South Asia Undergraduate Exchange Program
72,299

Uei-Jiun Fan, Extended University
Bakersfield City Elementary School District
Applied Mathematics
37,660

Uei-Jiun Fan, Extended University
Fresno County Superintendent of Schools
Hospitality Management Program
47,450

Uei-Jiun Fan, Extended University
Fresno County Superintendent of Schools
College Awareness Program
39,750

Uei-Jiun Fan, Extended University
Santa Clara County Office of Education
Math Counts
50,000

Uei-Jiun Fan, Extended University
Fresno County Office of Education
College Awareness Program
38,800

Uei-Jiun Fan, Extended University
Bakersfield City Elementary School District
Youth Entrepreneurship Program for Migrant Students
27,800

Vicki Peden, Business Administration
School of Arts and Enterprise
Economics Financial Education Program
37,772

Victor Wegrzyn, Agriculture
Atrium Renewable Oil, LLC
Plot Trials of Jatropha Curcas for Suitability for
Biodiesel Alternative Fuels
2,089

Wei Bidlack, Agriculture
Agricultural Research Initiative
Choline Flux as a Function of Folate, Choline
and MTHFR genotype
55,242

Wei-Jen Lin, Science
BioMedix Corporation
Validation and Testing of Listeria Monocytogenes,
E. Coli O157H7
36,180

Wei-Jen Lin, Science
National Institute of Health
DNA Microarray Analysis of Clostridium Botulinum
102,930

Wendy Duran, Education
United States Department of Education
Project REACH--Realizing Educational Achievement and
College Honors
432,000

Winnie Dong, Engineering
Paul S. Veneklasen Research Foundation
Synthesis and Characterization of Nanoporous Acoustic
Materials
7,883

Xudong Jia, Engineering
Cal State University San Bernardino Foundation
Use of GIS Technology to Facilitate Transportation
5,000

Yam Lee, Engineering
University of North Dakota
Octane Enhancers from Crop Oils
18,267

Yam Lee, Engineering
Battelle Memorial Institute
Study to Determine the Effectiveness of Potassium Ferrate
34,000

Yvonne Bailey, Student Affairs
California Department of Education
State Preschool Program
293,140

Yvonne Bailey, Student Affairs
California Department of Education
Pre-Kindergarten Family Literacy Program
410,958

Yvonne Bailey, Student Affairs
Los Angeles Universal Preschool
Los Angeles Universal Preschool Workforce Initiative
583,353

Yvonne Bailey, Student Affairs
Orange County Superintendent of School
Early Intervention for School Success
58,434

Yvonne Bailey, Student Affairs
California Department of Education
Instructional Materials and Supplies
2,436

Yvonne Bailey, Student Affairs
Los Angeles Times Family Fund
Children's Center LA Times Family Fund Grant
45,000

Yvonne Bailey, Student Affairs
California Department of Education
General Child Care and Development Program
103,999



As one of the university's major outreach tools specifically created to link Cal Poly Pomona to the numerous and diverse constituents and communities in Southern California and beyond, the College of the Extended University (CEU) provides stimulating and dynamic continuing education and life-long learning programs in new and innovative ways. The programs are designed to meet the needs of working professional (non-traditional students) wishing to enhance career opportunities, update job skills or explore new career fields.

Certificate programs are a key educational offering at CEU. Over the years thousands of people have benefited from completing a CEU certificate program, and these programs continue to be one of the core competencies of the College. CEU offers many types of non-credit certificates, stand-alone courses and workshops including those focusing on such subjects as: human resource management, supervisory training, event planning, geographic information systems, plastics engineering, construction management, professional project management, supply chain management, six sigma and food safety. CEU also offers a variety of test preparation workshops including GRE, GMAT, SAT, CBEST, and Engineer-in-Training (EIT) F.E. Review.

In addition to on-campus certificate programs, CEU offers two external degree programs designed specifically for working professionals. The Bachelor of Architecture Special Session Program and the Professional MBA offer many advantages to working adults including flexible scheduling and off-campus locations.

One of the most recognized and important offerings to the local and campus community is the Open University program. Designed so that individuals may enroll in many of the traditional on-campus courses without official university admission, Open University is a popular choice for those who want to develop new career skills, sample a new subject, or take classes while waiting for formal admission to the university. Open University enrollment is offered on a space available basis for all classes.

Through a combination of consulting, training and tools, CEU provides customized training to dozens of corporate clients throughout the state and abroad. Corporate learning solutions are offered in the following areas: Geographic Information Systems (GIS), Leadership and Organizational Development and Training, Food Safety Training, and Emergency Response Management. In addition, many CEU on-campus certificates and courses are also available for customization and delivery on-site at corporations and businesses ... helping employers stay abreast of advancing technologies, trends and skills essential in today's workplace. Courses may be selected from a list of key program areas or may be chosen from the course catalog where the content and timeframes can be combined, expanded, or streamlined to meet the specific needs of the company.

In order to meet the growing need for distance learning, the CEU has partnered with industrial practitioners, faculty and several leading online course providers to offer a wide variety of stand-alone courses and non-credit certificates. These rigorous online courses provide more flexibility than a traditional classroom setting can, while still delivering the quality education people have come to expect from CEU programs.

In an effort to expand learning experiences and opportunities both locally and abroad, CEU offers a variety of international education programs that offer skills that benefit those working in today's global marketplace. CEU has been providing training and managing international assistance and development programs for over a decade. During this time the College has worked with groups from many countries including China, Swaziland, Bulgaria, Cyprus, Turkey, South Korea and Vietnam. Program topics have ranged from agriculture to taxation, public administration and venture capital.

Additional international student programs are offered through the Cal Poly English Language Institute (CPELI). The primary focus of the language institute is to prepare international students for academic study at an American college or university, but it also involves a significant effort in acculturation, both social and academic. By participating in a variety of activities in addition to classroom sessions, students not only gain the language skills they need to succeed, but they also learn to adapt socially and academically. This acculturation is what sets CPELI apart from many other English language programs. In addition to the scheduled courses, CPELI also offers ESL Camps to groups that would like instruction on a short-term basis. Participants receive instruction in both English and American culture.

The College of the Extended University is headquartered at the university's Center for Training, Technology & Incubation (CTTI). Initiated by a partnership with NASA and the U.S. Economic Development Administration, CTTI provides an environment that fosters communication among entrepreneurs and facilitates collaboration with Cal Poly Pomona University researchers and students. As a result, a robust technology commercialization infrastructure is in place, capable of facilitating public-private technology development among faculty, students, and private sector entrepreneurs which have the potential to create jobs, revitalize neighborhoods, commercialize new technologies, and strengthen local and national economies. CTTI offers lease space in flexible sizes inclusive of office, R&D, wet labs and light industrial.



AGRICULTURE AID-TO-INSTRUCTION PROGRAMS

AGRIsapes Farm Store @ Kellogg Ranch

AGRIsapes is located on 40 acres at Cal Poly Pomona and showcases both Agricultural and Landscapes that are sustainable, environmentally beneficial, economically viable, and technologically sound. AGRIsapes promotes agriculture and environmental literacy through research, education, and demonstration of alternative methods to grow food, conserve water, reduce energy needs and recycle agricultural and urban water for resource efficiency and community enhancement. Annually, over 300 groups visit the facility for educational programs, meetings and receptions.

The Farm Store @ Kellogg Ranch features Cal Poly Pomona produced fruits, vegetables, meats, and nursery products as well as a full line of private labeled grocery, deli, dairy, and gift items. Open seven days per week, it is often a destination for the public, as well as students on campus. The store features U-Pick strawberries and special events such as Pumpkin Festival, Rod & Tractor Show, A Taste of Cal Poly Pomona, and the Guacamole Festival. Christmas Gift Packs of Kellogg Ranch fruit remain very popular and are marketed in December.

In fiscal year 2007-08, the college completed greenhouse construction adding 32,000 square feet of state-of-the-art modern greenhouses which feature hydroponics, Raymond Burr Orchid Collection, Weeks Roses hybridization programs, and modern propagation facilities for classes.

Agronomy Farm/Fruit Industries

In fiscal year 2008-09, Agronomy Farm expanded its acreage significantly with the addition of the 1,000 acre Westwind Ranch (a partnership with the CDC) in Chino, joining Spadra and Kellogg Ranches. Student enterprise projects have been featured in the local media involving peppers, watermelon and artichokes. The farm continues to supply all of the fruits and vegetables to the Farm Store. In addition, our livestock on campus consume alfalfa, corn, oats, wheat, and sorghum all produced by students in the department. Fruit Industries continues to supply our famous Valencia and Navel oranges, mandarins, avocados, and grapefruit from Kellogg Ranch Orchards.

In fiscal year 2008-09, the Inaugural Vintage of Horsehill Vineyards Zinfandel Rose yielded a gold medal and bronze for our Zinfandel produced from our campus vineyard. Students are working hard to combat Pierce's disease which debilitates our vines. Additional acreage is planned for the future.

Ornamental Horticulture

The Horticulture unit markets an extensive selection of plants and flowers. Our retail nursery is adjacent to the Farm Store for "one stop" shopping. Seasonal items such as poinsettias compliment various foliage, perennials, and landscape plants available year round. The nursery also travels to several farmers markets in the local area.

In addition to ornamentals, the horticulture unit has taken the lead in hydroponics, marketing several varieties of lettuce, tomatoes, cucumbers, and herbs at the store. A new outdoor system was also installed by the basic horticulture class during fiscal year 2008-09, which is available for visitors to the unit for U-Pick.

Pine Tree Ranch

Located in Ventura County, this 53 acre citrus and avocado ranch provides lemons, avocados, and Valencia's in a very unique coastal microclimate. This provides students a very different setting to observe crops and provides the store avocados and Valencia's in a year round setting when fruit is not available on the Kellogg Ranch.

During fiscal year 2008-09, new avocado trees came into production producing a bumper crop of Haas avocados and lemon prices were at an all-time high with excellent pack-out rates.

In the near future, upgrades on the residence, as well as several outbuildings on the ranch, will begin.

Arabian Horse Show

The Arabian Horse Show represents the colorful history and traditions of the W.K. Kellogg Arabian Horse Ranch. In honor of this tradition that began in 1928, a horse show is held at 2:00 p.m. on the first Sunday of each month, October through June, weather permitting. Besides these programs, twelve shows are scheduled on Thursday mornings during fall and spring quarters for the benefit of elementary students throughout Southern California.

Beef, Swine and Sheep Units

These units offer experiential learning to Cal Poly Pomona students. Students are involved in numerous hands-on laboratory assignments involving all facets of production animal agriculture. Revenue at the beef unit is derived from selling breeding stock and providing breeding services to local producers and 4-H and FFA clubs. Embryo transfer contracts are also being explored to increase our revenue stream. The sheep and swine units provide all livestock for the petting zoo at the LA County Fair. The Livestock Show Team also shows animals from each animal unit at numerous fairs and shows in California and Arizona each year.

Meat Lab

The Meat Science and Processing Laboratory supports the classroom study, research and contract projects that address the discipline of meat science and processing. This program includes a laboratory course where students develop new products such as unique sausages. During the past two years, meat prices stabilized and the Meat Lab was connected to the campus servers by fiber optic cable, improving email communications and website maintenance. The meat lab supplies the Farm Store with custom cuts of meat and specialty sausage products.





FINANCIAL STATEMENT HIGHLIGHTS

The overall financial position of the Cal Poly Pomona Foundation remained strong during fiscal years 2008-09 and 2007-08, reaching \$102 million and \$113 million in total assets respectively. Net assets reported of \$48 million decreased \$1.4 million mainly due to the transfer of \$1.7 million in assets to the university and deficits incurred in faculty/staff housing, Kellogg West Conference Center & Lodge, Agriculture-Aid-to-Instruction and unrestricted campus program offset by surpluses in Bronco Bookstore, Dining Services, University Village Housing and Continuing Education activities.

The Foundation reported assets held for sale of \$271,000 and \$12 million at June 30, 2009 and 2008 representing faculty/staff homes in support of the California State Polytechnic University, Pomona's mission to develop affordable faculty/staff housing options to attract and retain employees for the university. In fiscal year 2008-09 the Foundation sold all forty of these homes and paid off a loan of \$7 million from the California State University Risk Management Authority. Due to the current real estate market conditions, and the infrequent nature of the transaction, the Foundation reported the write down of these assets by \$2.7 million as a separate component from operations in fiscal year 2007-08.

Over the past several years, the Foundation has been developing a research park (Innovation Village) on sixty-five acres of land at California State Polytechnic University, Pomona. The Foundation received a \$2 million grant from the Department of Commerce's Economic Development Administration (EDA) for assistance with a \$5 million extension and development of multiple infrastructure improvements to further develop Innovation Village, including two business incubator wet labs in the Center for Training, Technology and Incubation (CTTI). The Foundation is required to match the EDA's investment and has contributed cash of \$2 million and land of \$1 million in-kind as of June 2009. Innovation Village and CTTi are expected to create 1,250 new jobs and attract \$77 million in private investments within the next three years, as a part of the President of the United States' commitment to keeping America working.

The Foundation provided resources for the construction of a road on campus, renovations in various college buildings and equipment in support of the University. The Foundation transferred these assets to the University, which assumed ownership and management of the road, improvements to the buildings and equipment in the amount of \$1.7 and \$4.1 million for fiscal years 2009 and 2008.

With the passage of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) on September 30, 2008, the Foundation modified its investment policy to act in good faith with the care an ordinarily prudent person would exercise. In addition, the Foundation updated its retention and destruction of records policy and procedures which provides for the orderly and proper retention and destruction of all official Foundation records including corporate, financial and employment documents.



STATEMENTS OF FINANCIAL POSITION (June 30, 2009 and 2008)

	2009	2008
Assets		
Current assets:		
Cash and cash equivalents	\$ 7,968,175	\$ 14,129,492
Marketable securities, at fair value	831,641	1,109,514
Other short-term investments, at fair value	3,796,824	414,267
Investments restricted as to use – debt service, at fair value	766,980	766,896
Current Investments	5,395,445	2,290,677
Sponsored programs	1,757,015	1,559,904
Contributions receivable, net of allowance for uncollectible	514,960	657,786
Other activities, net of allowance for doubtful accounts	5,213,697	4,003,490
Receivables	7,485,672	6,221,180
Other assets	2,692,579	14,149,340
Total current assets	23,541,871	36,790,689
Total property, plant and equipment, net	60,186,234	60,688,172
Total other assets	18,185,229	15,876,098
Total assets	\$ 101,913,334	\$ 113,354,959
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 2,857,460	\$ 4,581,827
Accrued liabilities	1,636,551	1,768,709
Deferred income	781,538	1,009,204
Deposits held in custody for others	399,610	318,652
Current portion of lease obligations	517,249	523,321
Current portion of bonds and note payable	910,000	7,870,000
Other post employment benefit obligations	1,237,442	1,183,416
Receipts in excess of expenditures - sponsored programs	2,143,897	2,736,869
Total current liabilities	10,483,747	19,991,998
Noncurrent liabilities:		
Other post employment benefit obligations	10,920,220	9,922,039
Noncurrent portion of bonds payable	365,000	1,275,000
Unitrust liability	516,739	619,129
Lease obligations	31,148,676	31,706,097
Total noncurrent liabilities	42,950,635	43,522,265
Total liabilities	53,434,382	63,514,263
Net assets:		
Unrestricted	26,336,518	28,513,761
Temporarily restricted	22,142,434	21,326,935
Total net assets	48,478,952	49,840,696
Total liabilities and net assets	\$ 101,913,334	\$ 113,354,959

The Foundation's financial statements were audited by Vicenti, Lloyd & Stutzman LLP. The full set of audited financial statements and footnote disclosures are available on the Foundation's website at www.Foundation.CSUPomona.edu



STATEMENT OF ACTIVITIES (Year Ended June 30, 2009)

	Unrestricted	Temporarily Restricted	Total
Revenues and support:			
Enterprise activities:			
Sales	\$ 38,575,872	\$	\$ 38,575,872
Commissions, fees, and other	705,301		705,301
Investment income	18,309		18,309
Total auxiliary activities	39,299,482		39,299,482
Sponsored programs activities	13,556,478		13,556,478
Campus program activities:			
University programs support	5,035,698		5,035,698
Contributions		3,714,599	3,714,599
Investment income	22,628	15,124	37,752
Total campus programs revenue	5,058,326	3,729,723	8,788,049
General activities:			
Investment income	127,795		127,795
Rental property	2,503,415		2,503,415
Administrative fees and other revenue	304,647		304,647
Total general activities	2,935,857		2,935,857
Total revenues and support	60,850,143	3,729,723	64,579,866
Net assets released from restrictions	2,914,224	(2,914,224)	
Total revenues and support and net assets released from restrictions	63,764,367	815,499	64,579,866
Expenses and other changes:			
Enterprise activities:			
Dining Services	11,633,800		11,633,800
Bookstores	13,030,567		13,030,567
Kellogg West Conference Center & Lodge	1,817,329		1,817,329
University Village Housing	7,094,664		7,094,664
Continuing Education	1,776,937		1,776,937
Agriculture-aid-to-Instruction	2,096,116		2,096,116
Total enterprise activities	37,449,413	-	37,449,413
Sponsored programs expenses:			
Direct expenses	12,000,822		12,000,822
Indirect expenses	1,254,150		1,254,150
Total sponsored programs expenses	13,254,972	-	13,254,972
Campus programs expenses:			
University programs support	6,206,903		6,206,903
Scholarships	1,219,738		1,219,738
Total campus programs expenses	7,426,641	-	7,426,641
General expenses:			
Resl Property	3,254,221		3,254,221
Administrative	1,573,519		1,573,519
Total general expenses	4,827,740	-	4,827,740
Designated expenses	1,012,696		1,012,696
Total expenses	63,971,462	-	63,971,462
Other changes – transactions with affiliates	1,732,823		1,732,823
Other changes – Postretirement-related changes other than net periodic benefit cost	237,325		237,325
Total expenses and other changes	65,941,610	-	65,941,610
Total change in net assets	(2,177,243)	815,499	(1,361,744)
Net assets at beginning of year	28,513,761	21,326,935	49,840,696
Net assets at end of year	\$ 26,336,518	\$ 22,142,434	\$ 48,478,952

The Foundation's financial statements were audited by Vicenti, Lloyd & Stutzman LLP. The full set of audited financial statements and footnote disclosures are available on the Foundation's website at www.Foundation.CSUPomona.edu

STATEMENT OF ACTIVITIES (Year Ended June 30, 2008)

	Unrestricted	Temporarily Restricted	Total
Revenues and support:			
Enterprise activities:			
Sales	\$ 38,431,731	\$	\$ 38,431,731
Commissions, fees, and other	607,659		607,659
Investment income	34,100		34,100
Total auxiliary activities	39,073,490		39,073,490
Sponsored programs activities	13,187,348	-	13,187,348
Campus program activities:			
University programs support	5,789,631		5,789,631
Contributions		3,105,563	3,105,563
Investment income	115,664	614,606	730,270
Total campus programs revenue	5,905,295	3,720,169	9,625,464
General activities:			
Investment income	774,745		774,745
Rental property	2,978,885		2,978,885
Administrative fees and other revenue	322,643		322,643
Total general activities	4,076,273		4,076,273
Total revenues and support	62,242,406	3,720,169	65,962,575
Net assets released from restrictions	2,447,115	(2,447,115)	-
Total revenues and support and net assets released from restrictions	64,689,521	1,273,054	65,962,575
Expenses and other changes:			
Enterprise activities:			
Dining Services	11,399,655		11,399,655
Bookstores	12,669,090		12,669,090
Kellogg West Conference Center & Lodge	2,248,179		2,248,179
University Village Housing	7,288,170		7,288,170
Continuing Education	1,692,373		1,692,373
Agriculture-aid-to-Instruction	1,961,459		1,961,459
Total enterprise activities	37,258,926	-	37,258,926
Sponsored programs expenses:			
Direct expenses	11,384,122		11,384,122
Indirect expenses	1,381,687		1,381,687
Total sponsored programs expenses	12,765,809	-	12,765,809
Campus programs expenses:			
University programs support	6,583,276		6,583,276
Scholarships	988,981		988,981
Total campus programs expenses	7,572,257	-	7,572,257
General expenses:			
Resl Property	2,433,692		2,433,692
Administrative	1,295,592		1,295,592
Total general expenses	3,729,284	-	3,729,284
Designated expenses	974,522	-	974,522
Total expenses	62,300,798	-	62,300,798
Other changes – transactions with affiliates	4,105,101		4,105,101
Other charges – real estate write down	2,727,130		2,727,130
Other changes – Postretirement-related changes other than net periodic benefit cost	(1,739,829)		(1,739,829)
Total expenses and other changes	67,393,200	-	67,393,200
Total change in net assets	(2,703,679)	1,273,054	(1,430,625)
Net assets at beginning of year	31,217,440	20,053,881	51,271,321
Net assets at end of year	\$ 28,513,761	\$ 21,326,935	\$ 49,840,696

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STATEMENTS OF CASH FLOW (Years Ended June 30, 2009 and 2008)

	2009	2008
Cash flows from operating activities:		
Change in net assets	\$ (1,361,744)	\$ (1,430,625)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	3,793,083	3,843,895
Realized and unrealized (gains) and losses on investments, net	806,785	(318,901)
Loss on disposal of fixed assets	1,050	130
Transfer of fixed assets	1,732,823	4,105,101
Postretirement benefit related changes	1,052,207	(2,148,256)
Changes in operating assets and liabilities:		
Receivables	(1,386,461)	(233,072)
Inventories	(247,266)	73,108
Prepaid expenses and deferred charges	(25,743)	268,836
Accounts payable	(1,724,367)	1,254,462
Accrued liabilities	(132,158)	942,412
Deferred income	(227,666)	(226,829)
Deposits held in custody for others	80,958	102,872
Receipts in excess (deficiency) of expenditures on specific sponsored programs	(592,972)	613,569
Net cash provided by operating activities	<u>1,768,529</u>	<u>6,846,702</u>
Cash flows from investing activities:		
Assets held for sale	11,729,770	(12,000,770)
Purchases of fixed assets	(5,023,967)	(6,411,746)
Purchases of investments	(23,200,556)	(6,199,923)
Proceeds from sales and maturities of investments	17,100,874	21,371,896
Net cash provided (used) in investing activities	<u>606,121</u>	<u>(3,240,543)</u>
Cash flows from financing activities:		
Repayments of principal on capital lease obligations	(563,493)	(641,576)
Repayments of principal on bonds and loan payable	(7,870,000)	(835,000)
Proceeds from loan payable		7,000,000
Decrease in debt reserve funds	(84)	(2,936)
Decrease in unitrust liability	(102,390)	(280,058)
Net cash provided (used) in financing activities	<u>(8,535,967)</u>	<u>5,240,430</u>
Net increase/(decrease) in cash and cash equivalents	(6,161,317)	8,846,589
Cash and cash equivalents, beginning of year	14,129,492	5,282,903
Cash and cash equivalents, end of year	<u>\$ 7,968,175</u>	<u>\$ 14,129,492</u>
Supplemental disclosure of cash flow information:		
Interest paid during the year	<u>\$ 1,754,658</u>	<u>\$ 1,760,156</u>

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COMBINING STATEMENTS OF ACTIVITIES - ENTERPRISE ACTIVITIES

(Year Ended June 30, 2009)

	Dining Services					Total
	Residential Dining	Vending	Retail Operations	Total Food Services		
Sales	\$6,153,937	\$64,038	\$5,459,660	\$11,677,635	\$13,391,843	\$38,575,872
Cost of sales	2,073,327	(15,618)	1,938,428	3,996,137	10,247,550	14,720,341
Gross profit	4,080,610	79,656	3,521,232	7,681,498	3,144,293	23,855,531
Operating expenses:						
Salaries and wages	1,464,886	41,731	1,609,472	3,116,089	1,085,208	6,673,500
Employee benefits	408,661	15,082	472,999	896,742	325,085	2,099,331
Rent	357,511	4,235	307,091	668,837	9,551	2,459,459
Depreciation	124,469	3,174	360,528	488,171	142,511	802,493
Advertising	15,897	38	13,111	29,046	9,537	2,922,968
Repairs and maintenance	24,131	2,403	90,568	117,102	26,763	139,915
Utilities	186,509	170,160	170,160	356,669	41,702	551,714
Telephone	7,511	2,197	20,797	30,505	12,249	1,190,631
Postage and freight			2,655	2,655	44,583	321,807
Supplies	219,422	596	245,258	465,276	46,397	73,412
Services	275,486	35,753	(65,342)	245,897	37,554	871,032
Feed					139,999	1,290,075
Interest						270,864
Insurance						1,344,746
Agriculture						176,138
Other						252,884
						102,562
Total operating expenses	3,298,644	106,658	3,452,688	6,857,990	2,010,567	20,381,984
Income (loss) from operations	781,966	(27,002)	68,544	823,508	1,133,726	3,473,547
Other income	6,000	145,820	190,822	342,642	144,549	723,610
General and administrative	(400,105)	(13,641)	(365,927)	(779,673)	(772,450)	(2,347,088)
Change in net assets	\$387,861	\$105,177	\$(106,561)	\$386,477	\$505,825	\$1,850,069
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COMBINING STATEMENTS OF ACTIVITIES - ENTERPRISE ACTIVITIES
(Year Ended June 30, 2008)

	Dining Services							Total		
	Residential Dining	Vending	Retail Operations	Total Food Services	Bookstores	Kellogg West Conference Center & Lodge	University Village Housing		Continuing Education	Agriculture Aid-To Instruction
Sales	\$6,600,859	\$708	\$5,171,909	\$11,773,476	\$13,210,485	\$1,962,361	\$8,079,809	\$1,556,555	\$1,849,045	\$39,431,731
Cost of sales	1,934,471	-	1,869,012	3,803,483	9,751,648	163	-	-	526,675	14,081,969
Gross profit	4,666,388	708	3,302,897	7,969,993	3,458,837	1,962,198	8,079,809	1,556,555	1,322,370	24,349,762
Operating expenses:	1,439,973	35,155	1,576,924	3,052,052	1,091,072	656,437	818,441	625,919	320,678	6,564,599
Salaries and wages	404,362	15,648	615,032	1,035,042	346,005	232,395	294,374	164,076	70,967	2,142,859
Employee benefits	399,793	3,757	255,318	658,868	10,900	20,730	2,275	122,590	4,040	819,403
Rent	135,223	2,847	338,850	476,920	126,481	188,753	1,998,113	35,895	14,199	2,840,361
Depreciation	16,658	-	6,858	23,516	13,560	23,803	26,375	103,928	27,820	219,002
Advertising	22,642	-	94,609	117,251	23,995	126,291	326,160	6,720	35,207	635,624
Repairs and maintenance	188,335	-	180,302	368,637	58,026	128,979	733,998	25,952	16,320	1,331,912
Utilities	6,468	-	21,449	27,917	14,579	47,520	209,945	3,916	6,075	309,952
Telephone	2,020	-	2,774	4,794	58,325	4,211	4,411	40,299	6,571	118,611
Postage and freight	220,268	19	222,561	442,848	42,162	95,935	44,674	51,007	119,754	796,380
Supplies	275,792	2,419	(49,276)	228,935	40,004	175,516	392,579	300,576	126,834	1,264,444
Services	-	-	-	-	-	-	-	-	-	-
Feed	-	-	-	-	-	-	-	-	-	-
Interest	6,098	-	27,943	34,041	10,174	21,405	1,385,244	1,262	9,837	1,386,506
Insurance	-	-	-	-	-	-	95,297	3,911	174,665	174,665
Agriculture	224,826	3,114	113,575	341,515	236,049	398,330	425,194	136,258	237,626	237,626
Other	-	-	-	-	-	-	-	-	86,256	86,256
Total operating expenses	3,342,458	62,959	3,406,919	6,812,336	2,071,332	2,120,305	6,757,080	1,622,309	1,359,407	20,742,769
Income (loss) from operations	1,323,930	(62,251)	(104,022)	1,157,657	1,387,505	(158,107)	1,322,729	(65,754)	(37,037)	3,606,993
Other income	6,000	114,648	197,389	318,037	143,624	2,417	90,814	14,461	72,406	641,759
General and administrative	(427,594)	(7,498)	(348,744)	(783,836)	(846,110)	(127,711)	(531,090)	(70,064)	(75,377)	(2,434,188)
Change in net assets	\$902,336	\$44,899	\$(255,377)	\$691,858	\$685,019	\$(283,401)	\$882,453	\$(121,357)	\$(40,008)	\$1,814,564

The Foundation's financial statements were audited by *Vicenti, Lloyd & Stutzman LLP*. The full set of audited financial statements and footnote disclosures are available on the Foundation's website at www.Foundation.CSUPomona.edu

Summary of Significant Accounting Policies

(a) Basis of Presentation

The accompanying financial statements have been prepared using the accrual basis of accounting. Revenues, gains, expenses, and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the primary objectives of the Foundation.
- Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.
- Permanently restricted net assets – Net assets that are permanently restricted by donors for investment in perpetuity. Investment income generated from these funds is typically available for general support of the Foundation's programs and operations. There were no permanently restricted net assets as of June 30, 2009 and 2008.

(b) Cash and Cash Equivalents

Cash and cash equivalents consist primarily of fixed income securities of the United States government, corporate bonds with original maturities of three months or less when purchased, and investments in the State Treasurer's Local Agency Investment Fund and state investment pools.

(c) Concentration of Credit Risk – Cash

The Foundation's cash balances are exposed to credit risk for amounts exceeding federally insured limits (\$250,000) in the event of nonperformance by the financial institution. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk for cash and cash equivalents. Total amounts uninsured at June 30, 2009 and 2008 were \$1,733,827 and \$8,435,111, respectively.

(d) Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the accompanying statements of activities as investment income.

Fair values of investments are based on quoted market prices. The Foundation does not require collateral or other security to support financial instruments subject to credit risk. However, it is the Foundation's policy to invest in only high-grade securities.

(e) Contributions Receivable

Contributions receivable expected to be received beyond one year are recorded at the net present value of anticipated future cash flows. The discount rate used during the years ended June 30, 2009 and 2008 was 6%.

(f) Inventories

Inventories, consisting primarily of textbooks, food and supplies, are stated at the lower of cost (weighted average) or market.

(g) Property, Plant, and Equipment

Property, plant, and equipment are stated at cost or, if donated, at their estimated fair market value at the date of donation. Depreciation is provided using the straight-line method over the assets' estimated useful lives, which range from 3 to 40 years.

(h) Assets Held in Custody for Others

Funds administered by the Foundation on behalf of University-affiliated ancillary organizations are recorded within the statements of financial position as assets and reflected as a current liability. It is management's belief that the Foundation is acting as an agent for the transactions of these ancillary organizations. Accordingly, the financial activities of such organizations have not been recorded in the accompanying statements of activities.

(i) Unitrust Liability

The Foundation administers irrevocable charitable remainder trusts and gift annuities that provide for the payment of lifetime distributions to the trustors or other designated beneficiaries. Upon the demise of the lifetime beneficiary, the trusts and gift annuities provide for the distribution of assets to the Foundation for the benefit of campus organizations. Remainder trust and gift annuity funds designated to the campus organizations are recorded as donations in the accompanying financial statements in the years received. The fair value of the trusts' assets has been included in the accompanying statements of financial position and a corresponding liability has been recorded to reflect the present value of required lifetime payments to the named beneficiaries.

(j) Sponsored Programs (Grants and Contracts)

The Foundation serves as administrator for grants and contracts awarded to the Foundation on behalf of the University by government and private institutions. The Foundation recognizes income from these grants as sponsored programs revenue only to the extent that expenditures have been made for the purposes specified by the grant agreement. Program expenditures incurred by the Foundation which have not yet been reimbursed under the terms of the grant agreements are shown in the accompanying statements of financial position as "sponsored programs receivables." Amounts received by the Foundation in advance of expenditures are presented in the accompanying statements of financial position as liabilities captioned as "receipts in excess of expenditures on specific sponsored programs."

(k) Donor-Restricted Contributions

Unconditional promises to give are recognized as contributions when received at the net present value of the amounts expected to be collected.

Contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net assets classes.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions.

(l) Expense Allocation

Expenses that can be identified with a specific program or supporting service are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on an evaluation by the Foundation's management. Program service expenses, consisting of sponsored programs expenses, campus programs expenses, and enterprise activities, less the general and administrative allocation to enterprise activities, totaled \$55,783,938 and \$55,162,804 for the years ended June 30, 2009 and 2008, respectively.

(m) Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

(n) Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and state franchise taxes under Section 23701(d) of the California Revenue and Taxation Code.

NOTES TO SUPPLEMENTARY INFORMATION (June 30, 2009 and 2008)

The Foundation groups its assets, liabilities, revenue, and expenses into certain classifications within net assets. A description of each classification follows to more clearly present the Foundation's activities:

(a) General

General activities include management of all financial resources of the Foundation that are not required to be accounted for in other areas. Revenues are generated through investment of excess cash, rental of office space, and fees for administration and financial services.

(b) Designated

Designated represents the activity from appropriations of certain assets, which the Foundation's board of directors has set aside for specific purposes.

(c) Enterprise Activities

Enterprise activities represent transactions related to the Foundation's ongoing revenue producing, self-supporting activities, which are conducted in support of the University's activities. It is the Foundation's policy to allocate certain administration expenses from general activities to the enterprise operations. The enterprise activities account for the activities of the dining service, bookstores, Kellogg West Conference Center and Lodge, University Village Housing, Continuing Education, and Agriculture Aid-to-Instruction Programs.

(d) Sponsored Programs

The Foundation provides fiscal services for grants and contracts received from outside sources on behalf of the University. These research activities enable the campus community to further study fields of interest with funding from government and private institutions.

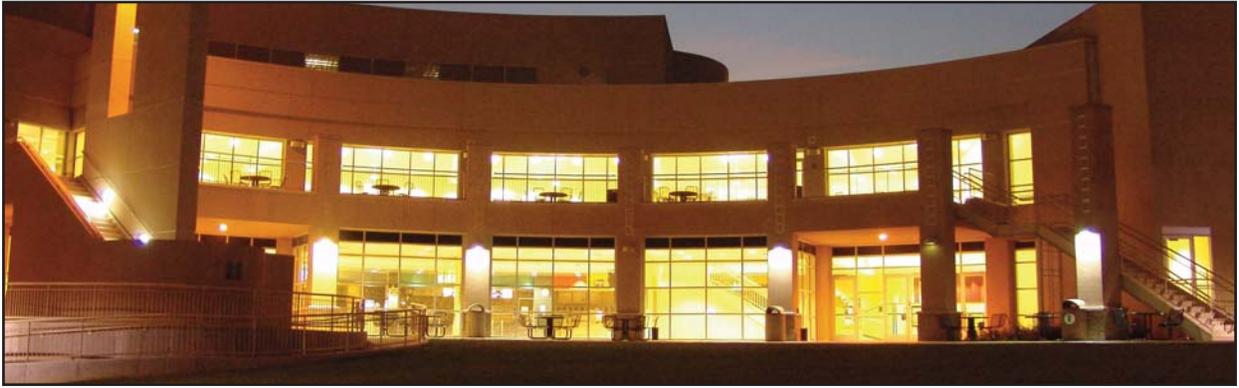
(e) Campus and Scholarship Programs

Campus and Scholarship programs represent funds administered by the Foundation in support of University activities. The source of funds is derived from contributions, investment income and exchange transactions (i.e., memberships, ticket sales, outreach programs, advertising revenues, and cash sales). Program activities in which the Foundation acts as an agent on behalf of the University-Affiliated auxiliary organizations are recorded as assets and deposits held in custody for others in the accompanying statements of financial position.

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*100% Recycled fibers – No new trees are used
30% Post consumer recycled fibers
Green Seal certified*



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